



Commonwealth of the Northern Mariana Islands

Visitor Arrival Statistics

~ FISCAL YEAR ~		YTD	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2017		147,729	41,910	47,261	58,558 r	63,346	57,320	54,841	52,438	51,023 r	55,096 r	59,483 r	61,026	50,848	653,150
2018		154,320	48,950	48,039	57,331										154,320
% change		4.5%	16.8%	1.6%	-2.1%										----
~ CALENDAR YEAR ~		YTD	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
2016		530,671	46,011	47,281	37,317	35,394	35,466	41,502	47,736	48,971	43,264	41,910	47,261	58,558	530,671
2017		659,741	63,346	57,320	54,841	52,438	51,023	55,096	59,483	61,026	50,848	48,950	48,039	57,331	659,741
% change		24.3%	37.7%	21.2%	47.0%	48.2%	43.9%	32.8%	24.6%	24.6%	17.5%	16.8%	1.6%	-2.10%	24.3%
~ BY COUNTRY OF RESIDENCE ~			OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
JAPAN	MS	YTD													TOTAL
FY 2017	9.9%	14,632	3,632	4,697	6,303 r	4,058	4,331	4,913	3,857	4,120 r	3,847 r	3,393 r	4,843	4,233	52,227
FY 2018	8.7%	13,349	3,411	4,493	5,445										13,349
% change		-8.8%	-6.1%	-4.3%	-13.6%										----
KOREA	MS	YTD													TOTAL
FY 2017	51.6%	76,220	20,332	24,764	31,124 r	30,831	30,313	28,712	27,463	24,987	27,975	29,941	30,936	25,691	333,069
FY 2018	50.5%	77,891	24,411	24,388	29,092										77,891
% change		2.2%	20.1%	-1.5%	-6.5%										----
CHINA	MS	YTD													TOTAL
FY 2017	32.5%	48,023	15,331	14,901	17,791 r	25,403	19,547	17,108	17,511	18,557	19,507	23,207	22,453	18,073	229,389
FY 2018	34.1%	52,620	17,671	16,168	18,781										52,620
% change		9.6%	15.3%	8.5%	5.6%										----
HONG KONG	MS	YTD													TOTAL
FY 2017	0.4%	660	259	187	214 r	295	472	740	677	374	526	328	370	304	4,746
FY 2018	0.9%	1,413	294	415	704										1,413
% change		114.1%	13.5%	121.9%	229.0%										----
TAIWAN	MS	YTD													TOTAL
FY 2017	0.1%	216	59	95	62 r	81	106	90	82	119	109	96	75	79	1,053
FY 2018	0.1%	196	49	73	74										196
% change		-9.3%	-16.9%	-23.2%	19.4%										----
PHILIPPINES	MS	YTD													TOTAL
FY 2017	0.2%	228	52	89	87 r	51	73	90	84	103 r	117	65	82	76	969
FY 2018	0.2%	239	83	53	103										239
% change		4.8%	59.6%	-40.4%	18.4%										----
GUAM	MS	YTD													TOTAL
FY 2017	2.6%	3,883	1,125	1,333	1,425	1,282	1,200	1,460	1,440	1,419 r	1,525 r	1,231 r	1,230	1,348	16,018
FY 2018	2.6%	4,033	1,190	1,331	1,512										4,033
% change		3.9%	5.8%	-0.2%	6.1%										----
UNITED STATES	MS	YTD													TOTAL
FY 2017	1.3%	1,937	570	623	744 r	654	705	880	727	728 r	862 r	762 r	614	659	8,528
FY 2018	1.8%	2,842	1,346	657	839										2,842
% change		46.7%	136.1%	5.5%	12.8%										----
RUSSIA	MS	YTD													TOTAL
FY 2017	0.5%	673	162	192	319 r	286	165	253	171	129	187	127	81	58	2,130
FY 2018	0.4%	589	148	117	324										589
% change		-12.5%	-8.6%	-39.1%	1.6%										----
OTHERS	MS	YTD													TOTAL
FY 2017	0.9%	1,257	388	380	489 r	405	408	595	426	487 r	441 r	333	342	327	5,021
FY 2018	0.7%	1,148	347	344	457										1,148
% change		-8.7%	-10.6%	-9.5%	-6.5%										----

Source: CNMI Customs Declaration Forms Revised MS = Market Share YTD = Year To Date

Visitor Arrivals by Island

December 2017	- SAIPAN -			- ROTA -			- TINIAN -		
BY MODE OF TRANSPORTATION	Dec-16	Dec-17	% to LY	Dec-16	Dec-17	% to LY	Dec-16	Dec-17	% to LY
Air Arrivals	55,167	55,887	1%	250	254	2%	----	----	----
Sea Arrivals	3,141	1,190	-62%	0	0	----	----	----	----
Inter-Island Arrivals	----	----	----	----	----	----	NA	N/A	----
TOTAL ARRIVALS	58,308	57,077	-2%	250	254	2%	NA	N/A	----
BY COUNTRY OF RESIDENCE	AIR ARRIVALS						INTER-ISLAND		
JAPAN	5,029	4,190	-17%	66	66	0%	NA	N/A	----
Kanto (Tokyo)	3,521	3,188	-9%	22	28	27%	----	----	----
Kinki (Osaka)	543	241	-56%	14	17	21%	----	----	----
Tokai (Nagoya)	239	212	-11%	9	9	0%	----	----	----
Tohoku (Sendai)	318	169	-47%	7	0	-100%	----	----	----
Kyushu (Fukuoka)	60	75	25%	6	1	-83%	----	----	----
Hokkaido (Sapporo)	40	26	-35%	0	2	----	----	----	----
Chugoku (Hiroshima)	44	47	7%	0	0	----	----	----	----
Shikoku	29	9	-69%	1	1	0%	----	----	----
Okinawa	12	8	-33%	3	1	-67%	----	----	----
Others	10	7	-30%	2	0	-100%	----	----	----
Not Specified	213	208	-2%	2	7	250%	----	----	----
KOREA	31,096	29,064	-7%	25	28	12%	NA	N/A	----
Seoul	13,793	11,516	-17%	6	20	233%	----	----	----
Pusan	1,281	2,180	70%	15	0	-100%	----	----	----
Taegu	904	971	7%	0	0	----	----	----	----
Inchon	2,090	1,769	-15%	0	2	----	----	----	----
Others	12,406	12,182	-2%	2	0	-100%	----	----	----
Not Specified	622	446	-28%	2	6	200%	----	----	----
CHINA	15,875	18,778	18%	2	3	50%	NA	N/A	----
Beijing	3,378	3,394	0%	0	0	----	----	----	----
Shanghai	3,937	3,918	0%	0	0	----	----	----	----
Guangzhou	2,476	2,233	-10%	0	1	----	----	----	----
Wuhan	26	167	542%	0	0	----	----	----	----
Shenyang	93	204	119%	0	0	----	----	----	----
Others	1,728	7,897	357%	0	2	----	----	----	----
Not Specified	4,237	965	-77%	2	0	-100%	----	----	----
GUAM	1,328	1,374	3%	97	138	42%	----	----	----
UNITED STATES	710	821	16%	30	17	-43%	----	----	----
PHILIPPINES	84	101	20%	3	2	-33%	----	----	----
RUSSIA	310	324	5%	9	0	-100%	----	----	----
HONG KONG	211	704	234%	3	0	-100%	----	----	----
TAIWAN	58	74	28%	2	0	-100%	----	----	----
OTHERS	466	457	-2%	13	0	-100%	----	----	----
TOTAL-TO-DATE	147,020	152,979	4%	709	711	0%	NA	N/A	----
October	41,729	48,100	15%	181	220	22%	NA	N/A	----
November	46,983	47,802	2%	278	237	-15%	NA	N/A	----
December	58,308	57,077	-2%	250	254	2%	NA	N/A	----
January	63,186			160			NA		
February	57,139			181			NA		
March	54,661			180			NA		
April	52,208			230			NA		
May	50,730			293			NA		
June	54,802			294			NA		
July	59,263			220			NA		
August	60,818			208			NA		
September	50,665			183			NA		
YEAR TOTAL	650,492	152,979	----	2,658	711	----	N/A	N/A	----

Note: Rota arrivals reflect only those passengers who traveled directly from Guam. Tinian Inter-island arrivals include passengers who came to Tinian via Saipan.

¹ Revised

Source: CNMI Customs Declaration Forms

Sea Arrivals	Military	Crew	Cruise	Pax
Dec. 30, 2017	None	0	Asuka II	786
Dec. 31, 2017	None	0	Nippon Maru	404

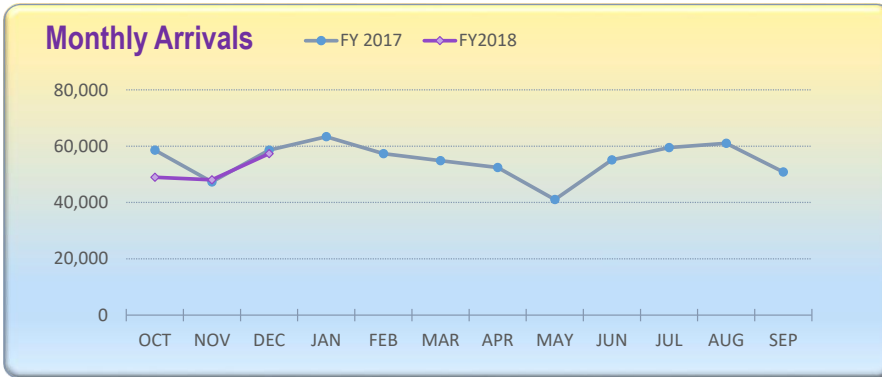
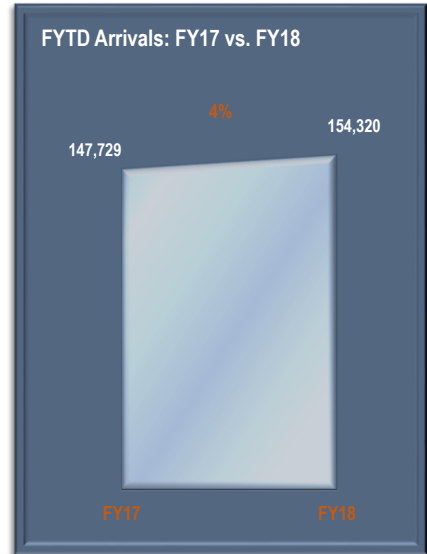
December 2017

Visitor Arrival Summary

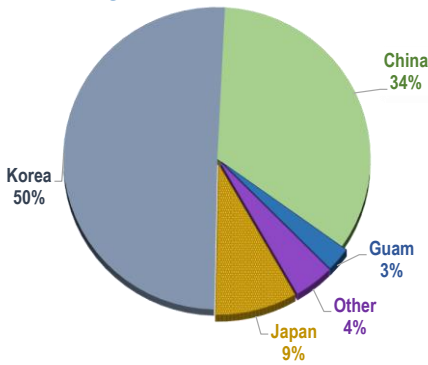
DECEMBER Arrivals
57,331
2% ↓

FYTD Arrivals
154,320
4% ↑

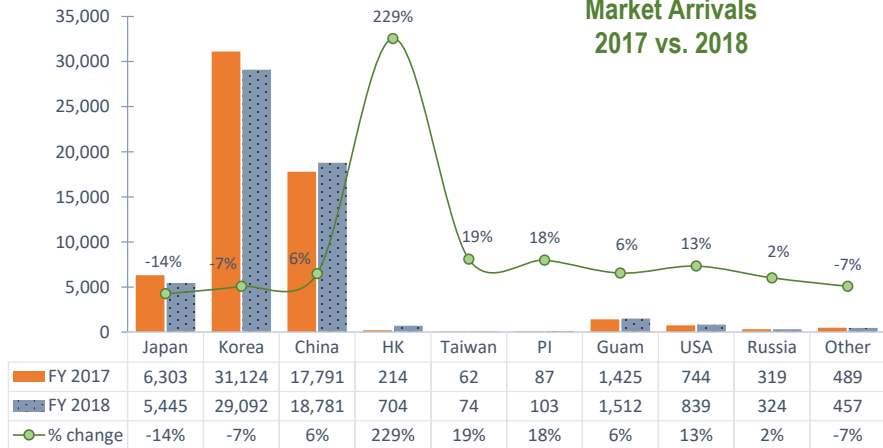
CYTD Arrivals
659,741
24% ↑



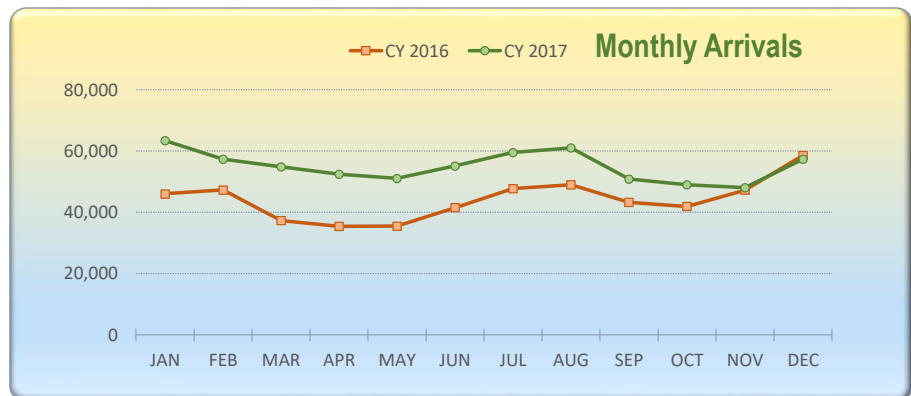
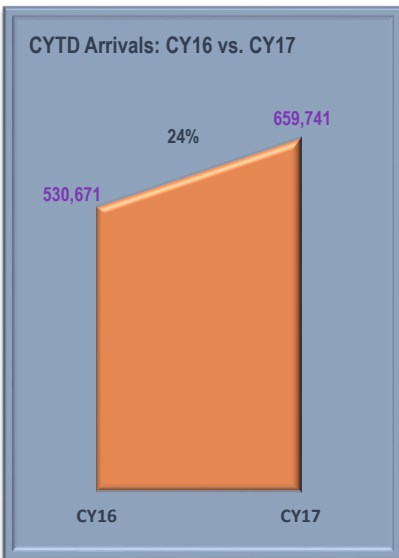
MARKET SHARE



Market Arrivals 2017 vs. 2018



CYTD Arrivals: CY16 vs. CY17





Daily Arrival Summary (Saipan Only)

DECEMBER 2017	Japan	Korea	China	Hong Kong	Taiwan	Philippines	Guam	United States	Russia	Others	Total
Total	4,190	29,064	18,778	704	74	101	1,374	821	324	457	55,887
1 Fri	152	886	974	38	1	7	66	24	4	12	2,164
2 Sat	12	565	333	0	3	4	22	8	9	7	963
3 Sun	178	1,232	750	12	0	0	11	18	12	19	2,232
4 Mon	157	881	832	31	4	1	35	34	0	12	1,987
5 Tue	12	707	318	1	8	4	34	26	14	5	1,129
6 Wed	167	682	477	32	3	3	38	27	4	47	1,480
7 Thu	187	1,050	847	10	10	0	99	30	4	14	2,251
8 Fri	8	932	734	30	2	6	76	20	0	8	1,816
9 Sat	135	724	342	0	2	3	41	12	1	12	1,272
10 Sun	181	1,098	777	14	3	1	23	41	3	21	2,162
11 Mon	134	842	847	22	2	4	33	35	10	23	1,952
12 Tue	4	716	264	5	3	2	42	9	1	7	1,053
13 Wed	173	684	459	31	2	2	41	29	2	20	1,443
14 Thu	4	1,046	1,080	4	2	2	41	39	1	8	2,227
15 Fri	159	1,134	407	27	3	0	67	25	0	18	1,840
16 Sat	104	911	342	2	1	5	56	16	0	4	1,441
17 Sun	15	1,069	806	16	3	2	19	34	3	22	1,989
18 Mon	167	1,081	815	25	0	1	35	56	1	15	2,196
19 Tue	3	872	433	35	6	6	36	35	33	20	1,479
20 Wed	168	865	375	2	0	1	41	30	0	17	1,499
21 Thu	13	1,009	785	9	1	0	40	38	13	18	1,926
22 Fri	200	1,027	695	49	1	6	61	47	26	27	2,139
23 Sat	177	998	292	3	1	6	39	12	0	2	1,530
24 Sun	181	1,122	679	83	1	5	37	23	5	28	2,164
25 Mon	37	1,096	869	104	2	8	47	23	5	18	2,209
26 Tue	227	871	235	1	0	5	64	20	27	10	1,460
27 Wed	204	874	431	60	1	2	35	29	34	7	1,677
28 Thu	230	1,041	825	21	2	4	71	13	29	4	2,240
29 Fri	257	1,081	721	9	3	2	59	28	16	22	2,198
30 Sat	265	947	321	3	0	6	31	15	6	2	1,596
31 Sun	279	1,021	713	25	4	3	34	25	61	8	2,173

Source: CNMI Customs Declaration Forms

Note: Daily arrivals reflect Saipan air arrivals only

DECEMBER	TOTAL				JAPAN				KOREA				CHINA				GUAM				OTHERS			
	Dec-16	Dec-17	% share	%chge	Dec-16	Dec-17	% share	%chge	Dec-16	Dec-17	% share	%chge	Dec-16	Dec-17	% share	%chge	Dec-16	Dec-17	% share	%chge	Dec-16	Dec-17	% share	%chge
TRAVEL PLANS	27,591	29,000	5.11%		3,109	2,568	-17.40%		12,143	11,510	-5.21%		10,252	12,450	21.44%		919	939	2.18%		1,168	1,533	31.25%	
Pleasure	24,550	26,446	91.19%	7.72%	2,101	1,903	74.10%	-9.42%	11,550	11,021	95.75%	-4.58%	9,843	12,127	97.41%	23.20%	306	293	31.20%	-4.25%	750	1,102	71.89%	46.93%
Business	952	923	3.18%	-3.05%	33	44	1.71%	33.33%	27	22	0.19%	-18.52%	95	81	0.65%	-14.74%	486	473	50.37%	-2.67%	311	303	19.77%	-2.57%
Golf	1,400	1,308	4.51%	-6.57%	467	369	14.37%	-20.99%	808	788	6.85%	-2.48%	68	96	0.77%	41.18%	7	13	1.38%	30.00%	47	42	2.74%	-10.64%
Dive	1,862	2,055	7.09%	10.37%	575	578	22.51%	0.52%	570	579	5.03%	1.58%	624	695	5.58%	11.38%	10	13	1.38%	85.71%	86	190	12.39%	120.93%
Convention	73	74	0.26%	1.37%	4	5	0.19%	25.00%	10	11	0.10%	10.00%	25	35	0.28%	40.00%	9	10	1.06%	11.11%	25	13	0.85%	-48.00%
Company Trip	504	390	1.34%	-22.62%	255	166	6.46%	-34.90%	75	59	0.51%	-21.33%	134	97	0.78%	-27.61%	25	41	4.37%	64.00%	15	27	1.76%	80.00%
Honeymoon	520	466	1.61%	-10.38%	32	23	0.90%	-28.13%	120	119	1.03%	-0.83%	357	306	2.46%	-14.29%	2	2	0.21%	0.00%	9	16	1.04%	77.78%
Get Married	22	22	0.08%	0.00%	7	1	0.04%	-85.71%	0	6	0.05%	----	8	10	0.08%	25.00%	0	3	0.32%	----	7	2	0.13%	-71.43%
Memorial Service	44	44	0.15%	0.00%	4	0	0.00%	-100.00%	0	0	0.00%	----	7	20	0.16%	185.71%	18	16	1.70%	-11.11%	15	8	0.52%	-46.67%
Visit Friends	615	660	2.28%	7.32%	70	67	2.61%	-4.29%	130	138	1.20%	6.15%	46	54	0.43%	17.39%	166	189	20.13%	13.86%	203	212	13.83%	4.43%
Sports	107	114	0.39%	6.54%	16	12	0.47%	-25.00%	45	59	0.51%	31.11%	7	12	0.10%	71.43%	15	7	0.75%	-53.33%	24	24	1.57%	0.00%
Other	446	246	0.85%	-44.84%	240	42	1.64%	-82.50%	39	27	0.23%	-30.77%	97	71	0.57%	-26.80%	40	57	6.07%	42.50%	30	49	3.20%	63.33%
Not Stated	821	836	2.88%	1.83%	128	110	4.28%	-14.06%	158	156	1.36%	-1.27%	334	307	2.47%	-8.08%	90	120	12.78%	33.33%	111	143	9.33%	28.83%
TRAVEL MOTIVATION	25,748	27,178	5.55%		3,011	2,452	-18.57%		11,498	10,971	-4.58%		9,587	11,716	22.21%		635	688	8.35%		1,017	1,351	32.84%	
Newspaper	113	87	0.32%	-23.01%	12	6	0.24%	-50.00%	17	17	0.15%	0.00%	71	52	0.44%	-26.76%	1	0	0.00%	-100.00%	12	12	0.89%	0.00%
Magazine	441	574	2.11%	30.16%	49	49	2.00%	0.00%	131	145	1.32%	10.69%	245	325	2.77%	32.65%	0	2	0.29%	----	16	53	3.92%	231.25%
Travel Agent	10,152	11,789	43.38%	16.12%	498	294	11.99%	-40.96%	2,895	2,996	27.31%	3.49%	6,662	8,376	71.49%	25.73%	14	14	2.03%	0.00%	83	109	8.07%	31.33%
Climate	2,438	2,683	9.87%	10.05%	634	551	22.47%	-13.09%	1,204	1,429	13.03%	18.69%	506	557	4.75%	10.08%	2	3	0.44%	50.00%	92	143	10.58%	55.43%
Price	626	680	2.50%	8.63%	218	213	8.69%	-2.29%	301	261	2.38%	-13.29%	73	128	1.09%	75.34%	6	9	1.31%	50.00%	28	69	5.11%	146.43%
Short	1,769	1,676	6.17%	-5.26%	557	449	18.31%	-19.39%	998	947	8.63%	-5.11%	157	194	1.66%	23.57%	16	25	3.63%	56.25%	41	61	4.52%	48.78%
Reading	863	814	3.00%	-5.68%	16	12	0.49%	-25.00%	778	713	6.50%	-8.35%	50	51	0.44%	2.00%	0	2	0.29%	#DIV/0!	19	36	2.66%	89.47%
Flyer	418	403	1.48%	-3.59%	57	55	2.24%	-3.51%	304	293	2.67%	-3.62%	41	38	0.32%	-7.32%	0	1	0.15%	#DIV/0!	16	16	1.18%	0.00%
Friends / Relatives	3,062	3,393	12.48%	10.81%	388	398	16.23%	2.58%	1,297	1,397	12.73%	7.71%	834	958	8.18%	14.87%	203	216	31.40%	6.40%	340	424	31.38%	24.71%
TV / Radio	353	367	1.35%	3.97%	20	15	0.61%	-25.00%	154	199	1.81%	29.22%	166	126	1.08%	-24.10%	1	1	0.15%	0.00%	12	26	1.92%	116.67%
Prior Trip	2,103	1,982	7.29%	-5.75%	833	724	29.53%	-13.09%	894	906	8.26%	1.34%	175	157	1.34%	-10.29%	89	84	12.21%	-5.62%	112	111	8.22%	-0.89%
Other	1,597	1,448	5.33%	-9.33%	396	254	10.36%	-35.86%	363	272	2.48%	-25.07%	231	299	2.55%	29.44%	328	341	49.56%	3.96%	279	282	20.87%	1.08%
Web	7,647	7,607	27.99%	-0.52%	561	528	21.53%	-5.88%	5,241	4,829	44.02%	-7.86%	1,641	1,853	15.82%	12.92%	21	30	4.36%	42.86%	183	367	27.17%	100.55%
Not Stated	2,664	2,658	9.78%	-0.23%	226	226	9.22%	0.00%	803	695	6.33%	-13.45%	999	1,041	8.89%	4.20%	374	371	53.92%	-0.80%	262	325	24.06%	24.05%
OCCUPATION	28,412	29,836	100.00%	5.01%	3,237	2,678	100.00%	-17.27%	12,301	11,666	100.00%	-5.16%	10,586	12,757	100.00%	20.51%	1,009	1,059	100.00%	4.96%	1,279	1,676	100.00%	31.04%
Leg & Manager	1,412	1,441	4.83%	2.05%	606	571	21.32%	-5.78%	196	235	2.01%	19.90%	359	379	2.97%	5.57%	134	133	12.56%	-0.75%	117	123	7.34%	5.13%
Professional	5,997	10,016	33.57%	67.02%	270	222	8.29%	-17.78%	2,291	2,066	17.71%	-9.82%	2,762	6,962	54.57%	152.06%	270	236	22.29%	-12.59%	404	530	31.62%	31.19%
Technicians	1,966	1,781	5.97%	-9.41%	140	126	4.71%	-10.00%	925	878	7.53%	-5.08%	754	563	4.41%	-25.33%	90	122	11.52%	35.56%	57	92	5.49%	61.40%
Clerk	8,558	7,333	24.58%	-14.31%	1,078	862	32.19%	-20.04%	4,590	4,265	36.56%	-7.08%	2,783	2,043	16.01%	-26.59%	31	36	3.40%	16.13%	76	127	7.58%	67.11%
Service	2,375	2,190	7.34%	-7.79%	240	184	6.87%	-23.33%	1,382	1,363	11.68%	-1.37%	678	531	4.16%	-21.68%	27	33	3.12%	22.22%	48	79	4.71%	64.58%
Skilled	77	76	0.25%	-1.30%	15	6	0.22%	-60.00%	44	49	0.42%	11.36%	15	12	0.09%	-20.00%	2	3	0.28%	50.00%	1	6	0.36%	500.00%
Craftsman	198	138	0.46%	-30.30%	1	1	0.04%	0.00%	23	19	0.16%	-17.39%	147	90	0.71%	-38.78%	15	15	1.42%	0.00%	12	13	0.78%	8.33%
Plant Operator	254	244	0.82%	-3.94%	20	17	0.63%	-15.00%	112	143	1.23%	27.68%	118	77	0.60%	-34.75%	3	3	0.28%	0.00%	1	4	0.24%	300.00%
Entry Level	280	112	0.38%	-60.00%	2	1	0.04%	-50.00%	6	3	0.03%	-50.00%	253	92	0.72%	-63.64%	13	4	0.38%	-69.23%	6	12	0.72%	100.00%
Armed Forces	179	183	0.61%	2.23%	6	3	0.11%	-50.00%	48	73	0.63%	52.08%	1	0	0.00%	-100.00%	50	47	4.44%	-6.00%	74	60	3.58%	-18.92%
Homemaker	1,602	1,410	4.73%	-11.99%	111	95	3.55%	-14.41%	1,181	1,105	9.47%	-6.44%	263	164	1.29%	-37.64%	17	16	1.51%	-5.88%	30	30	1.79%	0.00%
Students	1,527	1,379	4.62%	-9.69%	372	230	8.59%	-38.17%	765	726	6.22%	-5.10%	292	269	2.11%	-7.88%	34	60	5.67%	76.47%	64	94	5.61%	46.88%
Retirees	1,051	879	2.95%	-16.37%	130	97	3.62%	-25.38%	177	174	1.49%	-1.69%	645	509	3.99%	-21.09%	35	25	2.36%	-28.57%	64	74	4.42%	15.63%
Other	933	1,036	3.47%	11.04%	35	52	1.94%	48.57%	245	252	2.16%	2.86%	485	470	3.68%	-3.09%	71	92	8.69%	29.58%	97	170	10.14%	75.26%
Not Stated	2,003	1,618	5.42%	-19.22%	211	211	7.88%	0.00%	316	315	2.70%	-0.32%	1,031	596	4.67%	-42.19%	217	234	22.10%	7.83%	228	262	15.63%	14.91%