



# Commonwealth of the Northern Mariana Islands

## Visitor Arrival Statistics

| ~ FISCAL YEAR ~ | YTD            | OCT           | NOV           | DEC           | JAN           | FEB           | MAR           | APR           | MAY           | JUN           | JUL           | AUG    | SEP    | TOTAL          |
|-----------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------|--------|----------------|
| 2017            | 541,276        | 41,910        | 47,261        | 58,558 r      | 63,346        | 57,320        | 54,841        | 52,438        | 51,023 r      | 55,096 r      | 59,483 r      | 61,026 | 50,848 | 653,150        |
| <b>2018</b>     | <b>507,116</b> | <b>48,950</b> | <b>48,039</b> | <b>57,331</b> | <b>55,249</b> | <b>53,045</b> | <b>53,714</b> | <b>49,198</b> | <b>46,093</b> | <b>47,341</b> | <b>48,156</b> |        |        | <b>507,116</b> |
| % change        | -6.3%          | 16.8%         | 1.6%          | -2.1%         | -12.8%        | -7.5%         | -2.1%         | -6.2%         | -9.7%         | -14.1%        | -19.0%        |        |        | -----          |

| ~ CALENDAR YEAR ~ | YTD            | JAN           | FEB           | MAR           | APR           | MAY           | JUN           | JUL           | AUG    | SEP    | OCT    | NOV    | DEC    | TOTAL          |
|-------------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------|--------|--------|--------|--------|----------------|
| 2017              | 393,547        | 63,346        | 57,320        | 54,841        | 52,438        | 51,023        | 55,096        | 59,483        | 61,026 | 50,848 | 48,950 | 48,039 | 57,331 | 659,741        |
| <b>2018</b>       | <b>352,796</b> | <b>55,249</b> | <b>53,045</b> | <b>53,714</b> | <b>49,198</b> | <b>46,093</b> | <b>47,341</b> | <b>48,156</b> |        |        |        |        |        | <b>352,796</b> |
| % change          | -10.4%         | -12.8%        | -7.5%         | -2.1%         | -6.2%         | -9.7%         | -14.1%        | -19.0%        |        |        |        |        |        | -----          |

| ~ BY COUNTRY OF RESIDENCE ~ |              |                | OCT           | NOV           | DEC           | JAN           | FEB           | MAR           | APR           | MAY           | JUN           | JUL           | AUG    | SEP          | TOTAL          |
|-----------------------------|--------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------|--------------|----------------|
| <b>JAPAN</b>                | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 8.0%         | 43,151         | 3,632         | 4,697         | 6,303 r       | 4,058         | 4,331         | 4,913         | 3,857         | 4,120 r       | 3,847 r       | 3,393 r       | 4,843  | 4,233        | 52,227         |
| <b>FY 2018</b>              | <b>6.7%</b>  | <b>33,839</b>  | <b>3,411</b>  | <b>4,493</b>  | <b>5,445</b>  | <b>3,716</b>  | <b>4,725</b>  | <b>5,004</b>  | <b>4,631</b>  | <b>1,238</b>  | <b>483</b>    | <b>693</b>    |        |              | <b>33,839</b>  |
| % change                    |              | -21.6%         | -6.1%         | -4.3%         | -13.6%        | -8.4%         | 9.1%          | 1.9%          | 20.1%         | -70.0%        | -87.4%        | -79.6%        |        |              | -----          |
| <b>KOREA</b>                | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 51.1%        | 276,442        | 20,332        | 24,764        | 31,124 r      | 30,831        | 30,313        | 28,712        | 27,463        | 24,987        | 27,975        | 29,941        | 30,936 | 25,691       | 333,069        |
| <b>FY 2018</b>              | <b>48.4%</b> | <b>245,571</b> | <b>24,411</b> | <b>24,388</b> | <b>29,092</b> | <b>28,750</b> | <b>22,365</b> | <b>25,081</b> | <b>21,928</b> | <b>22,076</b> | <b>24,026</b> | <b>23,454</b> |        |              | <b>245,571</b> |
| % change                    |              | -11.2%         | 20.1%         | -1.5%         | -6.5%         | -6.7%         | -26.2%        | -12.6%        | -20.2%        | -11.7%        | -14.1%        | -21.7%        |        |              | -----          |
| <b>CHINA</b>                | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 34.9%        | 188,863        | 15,331        | 14,901        | 17,791 r      | 25,403        | 19,547        | 17,108        | 17,511        | 18,557        | 19,507        | 23,207        | 22,453 | 18,073       | 229,389        |
| <b>FY 2018</b>              | <b>38.7%</b> | <b>196,009</b> | <b>17,671</b> | <b>16,168</b> | <b>18,781</b> | <b>19,572</b> | <b>23,450</b> | <b>19,856</b> | <b>19,448</b> | <b>19,280</b> | <b>20,111</b> | <b>21,672</b> |        |              | <b>196,009</b> |
| % change                    |              | 3.8%           | 15.3%         | 8.5%          | 5.6%          | -23.0%        | 20.0%         | 16.1%         | 11.1%         | 3.9%          | 3.1%          | -6.6%         |        |              | -----          |
| <b>HONG KONG</b>            | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 0.8%         | 4,072          | 259           | 187           | 214 r         | 295           | 472           | 740           | 677           | 374           | 526           | 328           | 370    | 304          | 4,746          |
| <b>FY 2018</b>              | <b>0.7%</b>  | <b>3,317</b>   | <b>294</b>    | <b>415</b>    | <b>704</b>    | <b>315</b>    | <b>201</b>    | <b>492</b>    | <b>284</b>    | <b>213</b>    | <b>227</b>    | <b>172</b>    |        |              | <b>3,317</b>   |
| % change                    |              | -18.5%         | 13.5%         | 121.9%        | 229.0%        | 6.8%          | -57.4%        | -33.5%        | -58.1%        | -43.0%        | -56.8%        | -47.6%        |        |              | -----          |
| <b>TAIWAN</b>               | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 0.2%         | 899            | 59            | 95            | 62 r          | 81            | 106           | 90            | 82            | 119           | 109           | 96            | 75     | 79           | 1,053          |
| <b>FY 2018</b>              | <b>0.1%</b>  | <b>750</b>     | <b>49</b>     | <b>73</b>     | <b>74</b>     | <b>99</b>     | <b>51</b>     | <b>84</b>     | <b>83</b>     | <b>85</b>     | <b>63</b>     | <b>89</b>     |        |              | <b>750</b>     |
| % change                    |              | -16.6%         | -16.9%        | -23.2%        | 19.4%         | 22.2%         | -51.9%        | -6.7%         | 1.2%          | -28.6%        | -42.2%        | -7.3%         |        |              | -----          |
| <b>PHILIPPINES</b>          | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 0.1%         | 811            | 52            | 89            | 87 r          | 51            | 73            | 90            | 84            | 103 r         | 117           | 65            | 82     | 76           | 969            |
| <b>FY 2018</b>              | <b>0.1%</b>  | <b>698</b>     | <b>83</b>     | <b>53</b>     | <b>103</b>    | <b>62</b>     | <b>68</b>     | <b>55</b>     | <b>82</b>     | <b>85</b>     | <b>55</b>     | <b>52</b>     |        |              | <b>698</b>     |
| % change                    |              | -13.9%         | 59.6%         | -40.4%        | 18.4%         | 21.6%         | -6.8%         | -38.9%        | -2.4%         | -17.5%        | -53.0%        | -20.0%        |        |              | -----          |
| <b>GUAM</b>                 | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 2.5%         | 13,440         | 1,125         | 1,333         | 1,425         | 1,282         | 1,200         | 1,460         | 1,440         | 1,419 r       | 1,525 r       | 1,231 r       | 1,230  | 1,348        | 16,018         |
| <b>FY 2018</b>              | <b>2.5%</b>  | <b>12,493</b>  | <b>1,190</b>  | <b>1,331</b>  | <b>1,512</b>  | <b>1,184</b>  | <b>1,213</b>  | <b>1,431</b>  | <b>1,416</b>  | <b>1,337</b>  | <b>1,044</b>  | <b>835</b>    |        |              | <b>12,493</b>  |
| % change                    |              | -7.0%          | 5.8%          | -0.2%         | 6.1%          | -7.6%         | 1.1%          | -2.0%         | -1.7%         | -5.8%         | -31.5%        | -32.2%        |        |              | -----          |
| <b>UNITED STATES</b>        | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 1.3%         | 7,255          | 570           | 623           | 744 r         | 654           | 705           | 880           | 727           | 728 r         | 862 r         | 762 r         | 614    | 659          | 8,528          |
| <b>FY 2018</b>              | <b>1.8%</b>  | <b>8,979</b>   | <b>1,346</b>  | <b>657</b>    | <b>839</b>    | <b>1,049</b>  | <b>660</b>    | <b>1,019</b>  | <b>690</b>    | <b>1,156</b>  | <b>755</b>    | <b>808</b>    |        |              | <b>8,979</b>   |
| % change                    |              | 23.8%          | 136.1%        | 5.5%          | 12.8%         | 60.4%         | -6.4%         | 15.8%         | -5.1%         | 58.8%         | -12.4%        | 6.0%          |        |              | -----          |
| <b>RUSSIA</b>               | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 0.4%         | 1,991          | 162           | 192           | 319 r         | 286           | 165           | 253           | 171           | 129           | 187           | 127           | 81     | 58           | 2,130          |
| <b>FY 2018</b>              | <b>0.3%</b>  | <b>1,731</b>   | <b>148</b>    | <b>117</b>    | <b>324</b>    | <b>249</b>    | <b>69</b>     | <b>258</b>    | <b>176</b>    | <b>169</b>    | <b>153</b>    | <b>68</b>     |        |              | <b>1,731</b>   |
| % change                    |              | -13.1%         | -8.6%         | -39.1%        | 1.6%          | -12.9%        | -58.2%        | 2.0%          | 2.9%          | 31.0%         | -18.2%        | -46.5%        |        |              | -----          |
| <b>OTHERS</b>               | <b>MS</b>    | <b>YTD</b>     |               |               |               |               |               |               |               |               |               |               |        | <b>TOTAL</b> |                |
| FY 2017                     | 0.8%         | 4,352          | 388           | 380           | 489 r         | 405           | 408           | 595           | 426           | 487 r         | 441 r         | 333           | 342    | 327          | 5,021          |
| <b>FY 2018</b>              | <b>0.7%</b>  | <b>3,729</b>   | <b>347</b>    | <b>344</b>    | <b>457</b>    | <b>253</b>    | <b>243</b>    | <b>434</b>    | <b>460</b>    | <b>454</b>    | <b>424</b>    | <b>313</b>    |        |              | <b>3,729</b>   |
| % change                    |              | -14.3%         | -10.6%        | -9.5%         | -6.5%         | -37.5%        | -40.4%        | -27.1%        | 8.0%          | -6.8%         | -3.9%         | -6.0%         |        |              | -----          |

Source: CNMI Customs Declaration Forms      † Revised      MS = Market Share      YTD = Year To Date

# Visitor Arrivals by Island

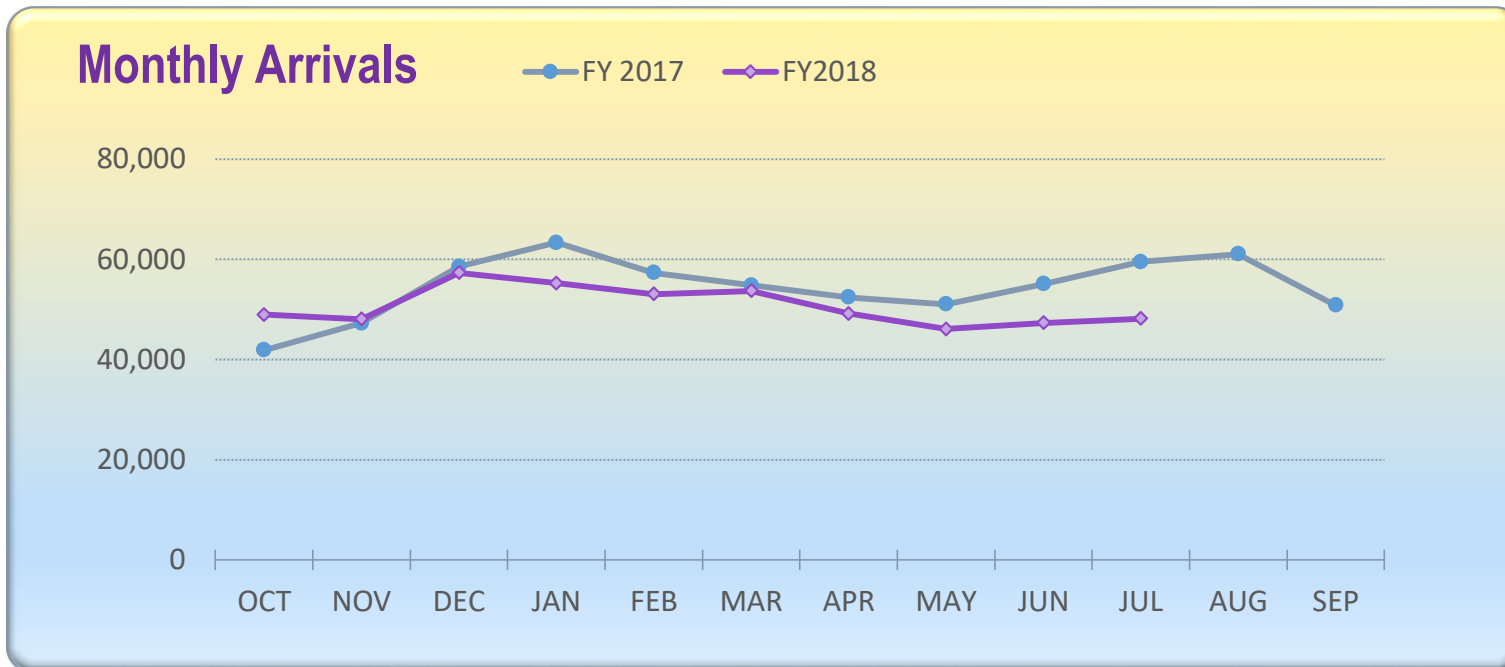
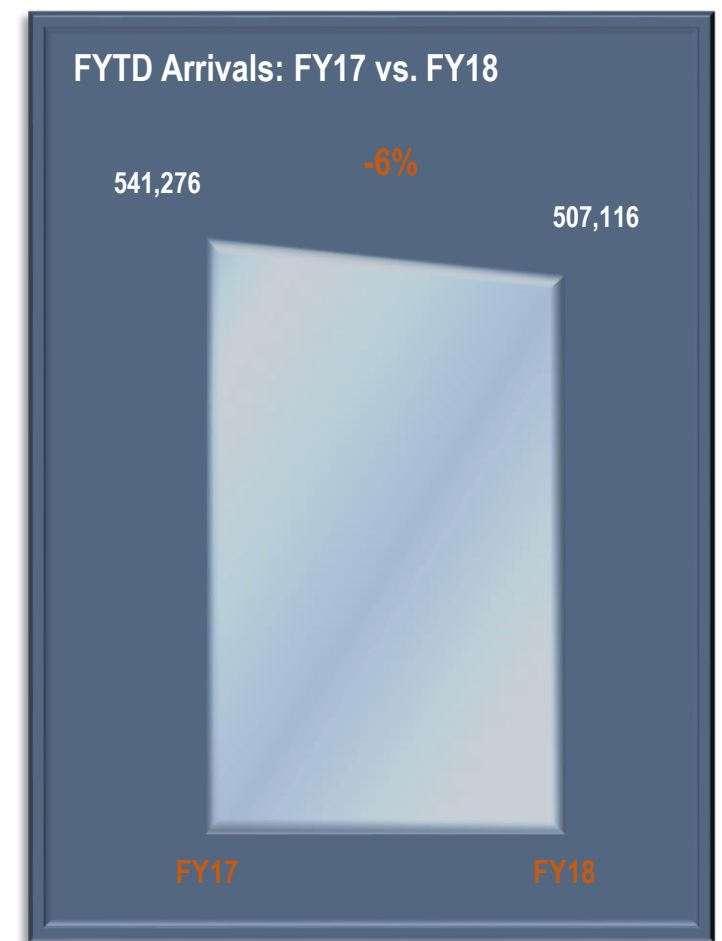
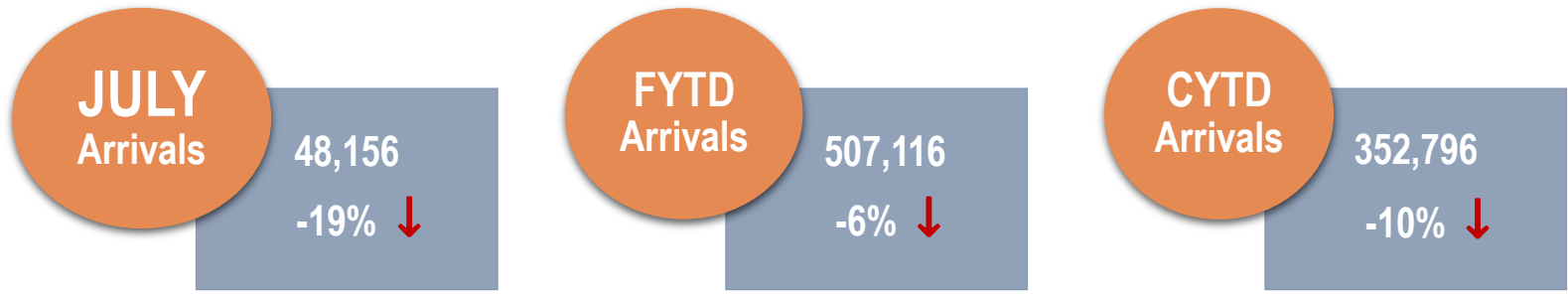
| ~ July 2018 ~             |                |                |             |              |              |              |              |             |             |
|---------------------------|----------------|----------------|-------------|--------------|--------------|--------------|--------------|-------------|-------------|
| BY MODE OF TRANSPORTATION |                |                |             |              |              |              |              |             |             |
|                           | - SAIPAN -     |                |             | - ROTA -     |              |              | - TINIAN -   |             |             |
|                           | Jul-17         | Jul-18         | % to LY     | Jul-17       | Jul-18       | % to LY      | Jul-17       | Jul-18      | % to LY     |
| Air Arrivals              | 59,263         | 48,029         | -19%        | 220          | 127          | -42%         | ----         | ----        | ----        |
| Sea Arrivals              | 0              | 0              | ----        | 0            | 0            | ----         | ----         | ----        | ----        |
| Inter-Island Arrivals     | ----           | ----           | ----        | ----         | ----         | ----         | NA           | N/A         | ----        |
| <b>TOTAL ARRIVALS</b>     | <b>59,263</b>  | <b>48,029</b>  | <b>-19%</b> | <b>220</b>   | <b>127</b>   | <b>-42%</b>  | <b>NA</b>    | <b>N/A</b>  | <b>----</b> |
| BY COUNTRY OF RESIDENCE   |                |                |             |              |              |              |              |             |             |
|                           | AIR ARRIVALS   |                |             |              |              |              | INTER-ISLAND |             |             |
| <b>JAPAN</b>              | <b>3,317</b>   | <b>670</b>     | <b>-80%</b> | <b>76</b>    | <b>23</b>    | <b>-70%</b>  | <b>NA</b>    | <b>N/A</b>  | <b>----</b> |
| Kanto (Tokyo)             | 2,626          | 209            | -92%        | 53           | 14           | -74%         | ----         | ----        | ----        |
| Kinki (Osaka)             | 151            | 111            | -26%        | 15           | 1            | -93%         | ----         | ----        | ----        |
| Tokai (Nagoya)            | 156            | 219            | 40%         | 2            | 6            | 200%         | ----         | ----        | ----        |
| Tohoku (Sendai)           | 115            | 34             | -70%        | 1            | 0            | -100%        | ----         | ----        | ----        |
| Kyushu (Fukuoka)          | 29             | 19             | -34%        | 1            | 1            | 0%           | ----         | ----        | ----        |
| Hokkaido (Sapporo)        | 19             | 5              | -74%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Chugoku (Hiroshima)       | 29             | 26             | -10%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Shikoku                   | 8              | 3              | -63%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Okinawa                   | 7              | 7              | 0%          | 0            | 0            | ----         | ----         | ----        | ----        |
| Others                    | 3              | 6              | 100%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Not Specified             | 174            | 31             | -82%        | 4            | 1            | -75%         | ----         | ----        | ----        |
| <b>KOREA</b>              | <b>29,936</b>  | <b>23,446</b>  | <b>-22%</b> | <b>5</b>     | <b>8</b>     | <b>60%</b>   | <b>NA</b>    | <b>N/A</b>  | <b>----</b> |
| Seoul                     | 12,583         | 9,455          | -25%        | 4            | 4            | 0%           | ----         | ----        | ----        |
| Pusan                     | 2,078          | 2,335          | 12%         | 0            | 0            | ----         | ----         | ----        | ----        |
| Taegu                     | 1,230          | 1,085          | -12%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Inchon                    | 2,056          | 1,353          | -34%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Others                    | 11,547         | 8,824          | -24%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Not Specified             | 442            | 394            | -11%        | 1            | 4            | 300%         | ----         | ----        | ----        |
| <b>CHINA</b>              | <b>23,205</b>  | <b>21,672</b>  | <b>-7%</b>  | <b>2</b>     | <b>0</b>     | <b>-100%</b> | <b>NA</b>    | <b>N/A</b>  | <b>----</b> |
| Beijing                   | 3,792          | 3,608          | -5%         | 0            | 0            | ----         | ----         | ----        | ----        |
| Shanghai                  | 3,998          | 3,683          | -8%         | 2            | 0            | ----         | ----         | ----        | ----        |
| Guangzhou                 | 2,196          | 1,672          | -24%        | 0            | 0            | ----         | ----         | ----        | ----        |
| Wuhan                     | 309            | 362            | 17%         | 0            | 0            | ----         | ----         | ----        | ----        |
| Shenyang                  | 188            | 201            | 7%          | 0            | 0            | ----         | ----         | ----        | ----        |
| Others                    | 11,797         | 11,526         | -2%         | 0            | 0            | ----         | ----         | ----        | ----        |
| Not Specified             | 925            | 620            | -33%        | 0            | 0            | ----         | ----         | ----        | ----        |
| <b>GUAM</b>               | <b>1,120</b>   | <b>756</b>     | <b>-33%</b> | <b>111</b>   | <b>79</b>    | <b>-29%</b>  | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>UNITED STATES</b>      | <b>744</b>     | <b>803</b>     | <b>8%</b>   | <b>18</b>    | <b>5</b>     | <b>-72%</b>  | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>PHILIPPINES</b>        | <b>64</b>      | <b>52</b>      | <b>-19%</b> | <b>1</b>     | <b>0</b>     | <b>-100%</b> | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>RUSSIA</b>             | <b>125</b>     | <b>68</b>      | <b>-46%</b> | <b>2</b>     | <b>0</b>     | <b>-100%</b> | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>HONG KONG</b>          | <b>328</b>     | <b>172</b>     | <b>-48%</b> | <b>0</b>     | <b>0</b>     | <b>----</b>  | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>TAIWAN</b>             | <b>94</b>      | <b>89</b>      | <b>-5%</b>  | <b>2</b>     | <b>0</b>     | <b>-100%</b> | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>OTHERS</b>             | <b>330</b>     | <b>301</b>     | <b>-9%</b>  | <b>3</b>     | <b>12</b>    | <b>300%</b>  | <b>----</b>  | <b>----</b> | <b>----</b> |
| <b>TOTAL-TO-DATE</b>      | <b>539,009</b> | <b>504,983</b> | <b>-6%</b>  | <b>2,267</b> | <b>2,133</b> | <b>-6%</b>   | <b>NA</b>    | <b>N/A</b>  | <b>----</b> |
| October                   | 41,729         | 48,730 r       | 17%         | 181          | 220          | 22%          | NA           | NA          | ----        |
| November                  | 46,983         | 47,802         | 2%          | 278          | 237          | -15%         | NA           | NA          | ----        |
| December                  | 58,308         | 57,077         | -2%         | 250 r        | 254          | 2%           | NA           | NA          | ----        |
| January                   | 63,186         | 55,025         | -13%        | 160          | 224          | 40%          | NA           | NA          | ----        |
| February                  | 57,139         | 52,793         | -8%         | 181          | 252          | 39%          | NA           | NA          | ----        |
| March                     | 54,661         | 53,498         | -2%         | 180          | 216          | 20%          | NA           | NA          | ----        |
| April                     | 52,208         | 49,026         | -6%         | 230          | 172          | -25%         | NA           | NA          | ----        |
| May                       | 50,730         | 45,812         | -10%        | 293 r        | 281          | -4%          | NA           | NA          | ----        |
| June                      | 54,802         | 47,191         | -14%        | 294 r        | 150          | -49%         | NA           | NA          | ----        |
| <b>July</b>               | <b>59,263</b>  | <b>48,029</b>  | <b>-19%</b> | <b>220 r</b> | <b>127</b>   | <b>-42%</b>  | <b>NA</b>    | <b>NA</b>   | <b>----</b> |
| August                    | 60,818         |                | -100%       | 208          |              |              | NA           |             |             |
| September                 | 50,665         |                |             | 183          |              |              | NA           |             |             |
| <b>YEAR TOTAL</b>         | <b>650,492</b> | <b>504,983</b> | <b>----</b> | <b>2,658</b> | <b>2,133</b> | <b>----</b>  | <b>N/A</b>   | <b>N/A</b>  | <b>----</b> |

Note: Rota arrivals reflect only those passengers who traveled directly from Guam. Tinian Inter-island arrivals include passengers who came to Tinian via Saipan.

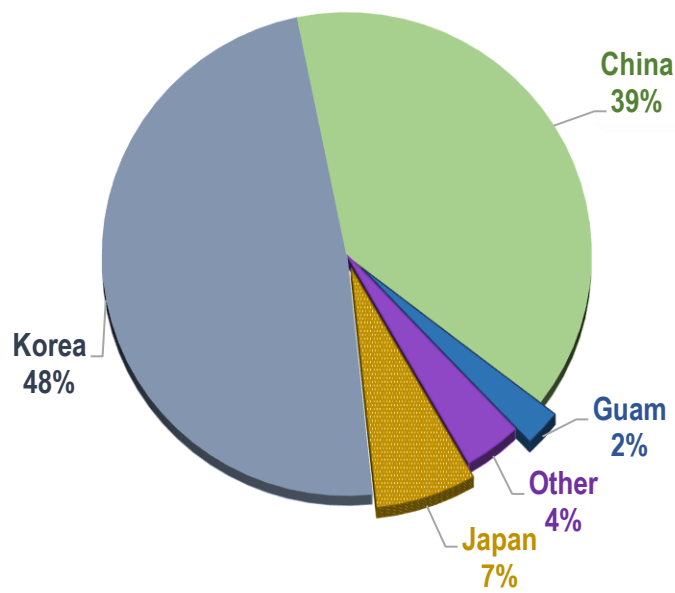
Revised

Source: CNMI Customs Declaration Forms

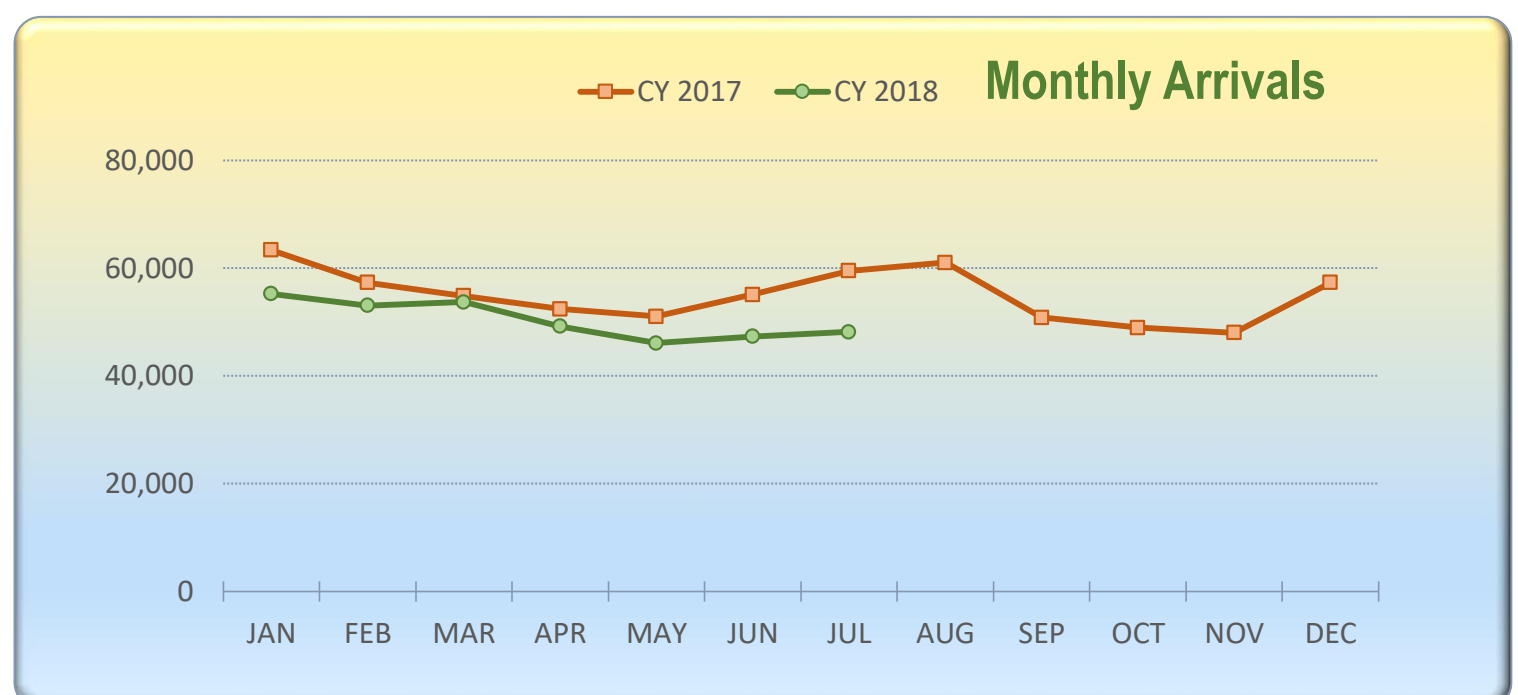
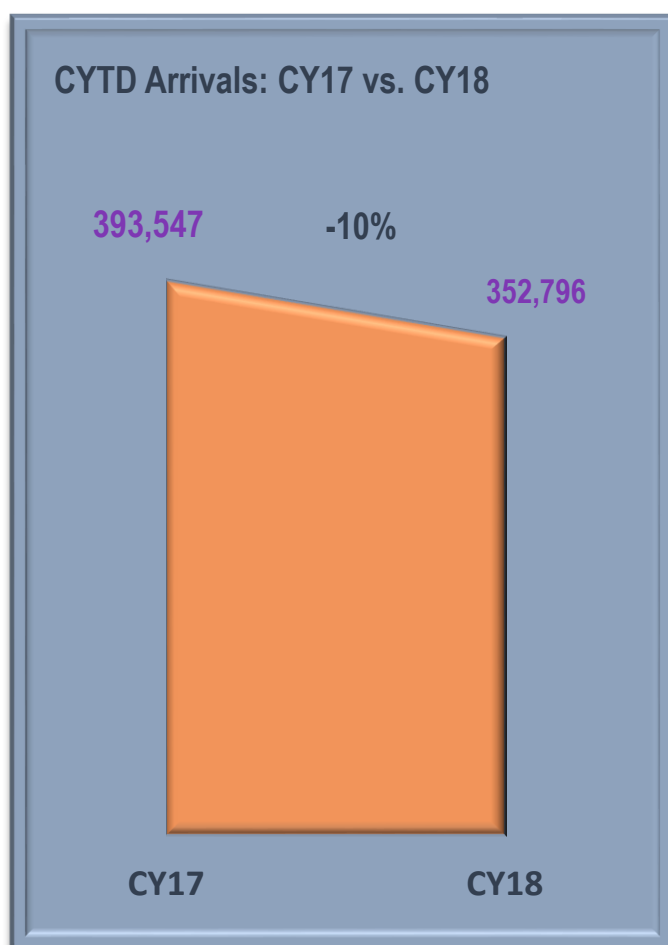
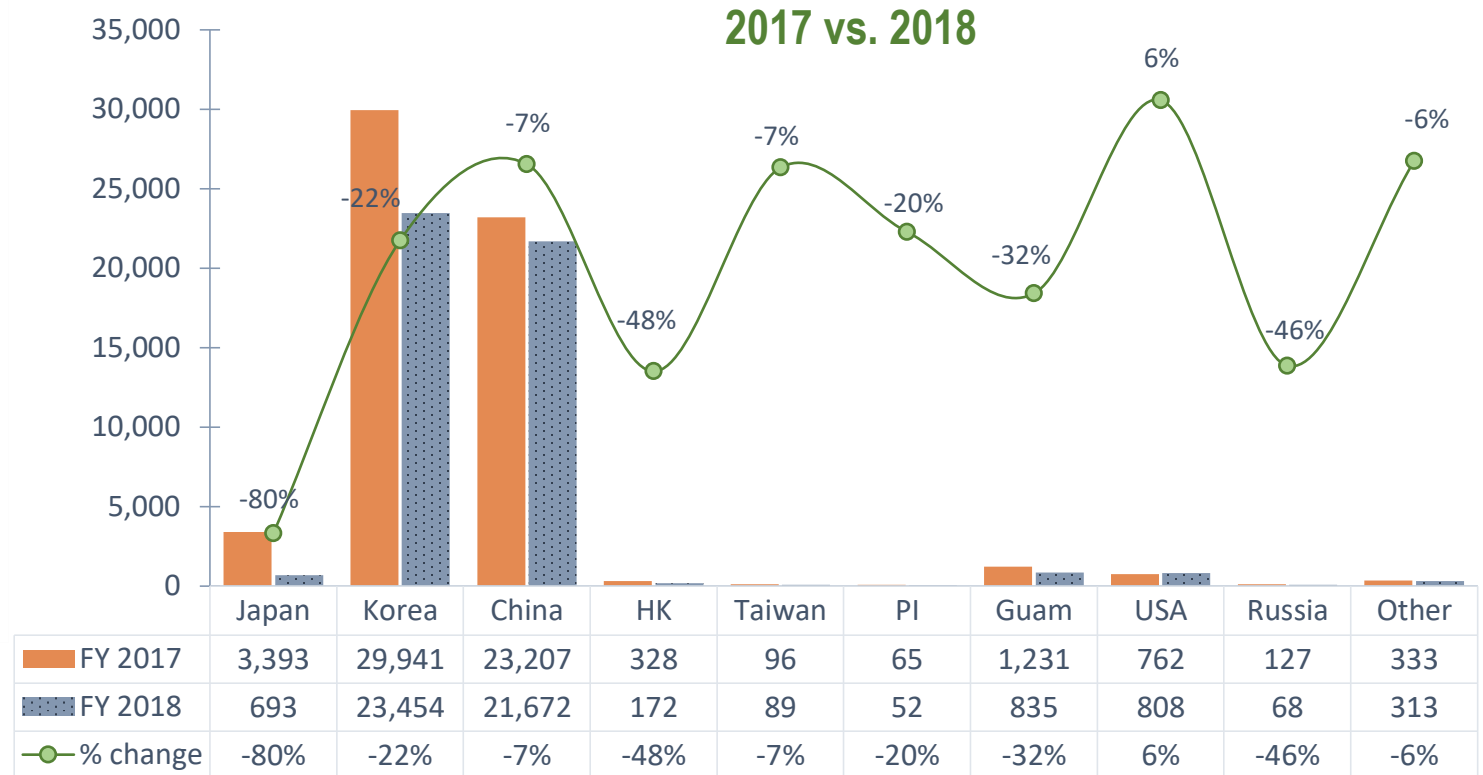
| Sea Arrivals | Military | Crew | Cruise | Pax  |
|--------------|----------|------|--------|------|
| None         | ----     | ---- | ----   | ---- |



### MARKET SHARE



### Market Arrivals 2017 vs. 2018





## Daily Arrival Summary (Saipan Only)

| <b>JULY 2018</b> | <b>Japan</b> | <b>Korea</b>  | <b>China</b>  | <b>Hong Kong</b> | <b>Taiwan</b> | <b>Philippines</b> | <b>Guam</b> | <b>United States</b> | <b>Russia</b> | <b>Others</b> | <b>Total</b>  |
|------------------|--------------|---------------|---------------|------------------|---------------|--------------------|-------------|----------------------|---------------|---------------|---------------|
| <b>Total</b>     | <b>670</b>   | <b>23,446</b> | <b>21,672</b> | <b>172</b>       | <b>89</b>     | <b>52</b>          | <b>756</b>  | <b>803</b>           | <b>68</b>     | <b>301</b>    | <b>48,029</b> |
| <b>1 Sun</b>     | 23           | 840           | 834           | 9                | 5             | 0                  | 10          | 43                   | 4             | 9             | <b>1,777</b>  |
| <b>2 Mon</b>     | 8            | 766           | 1,029         | 17               | 1             | 6                  | 28          | 35                   | 4             | 9             | <b>1,903</b>  |
| <b>3 Tue</b>     | 28           | 678           | 457           | 0                | 6             | 0                  | 16          | 57                   | 5             | 9             | <b>1,256</b>  |
| <b>4 Wed</b>     | 9            | 748           | 589           | 6                | 2             | 0                  | 22          | 53                   | 4             | 16            | <b>1,449</b>  |
| <b>5 Thu</b>     | 7            | 437           | 631           | 0                | 0             | 0                  | 0           | 8                    | 4             | 0             | <b>1,087</b>  |
| <b>6 Fri</b>     | 15           | 740           | 1,202         | 4                | 2             | 2                  | 61          | 36                   | 0             | 7             | <b>2,069</b>  |
| <b>7 Sat</b>     | 55           | 746           | 419           | 0                | 0             | 3                  | 24          | 14                   | 0             | 6             | <b>1,267</b>  |
| <b>8 Sun</b>     | 13           | 768           | 1,123         | 6                | 6             | 0                  | 16          | 20                   | 0             | 25            | <b>1,977</b>  |
| <b>9 Mon</b>     | 22           | 772           | 770           | 4                | 0             | 2                  | 37          | 8                    | 0             | 14            | <b>1,629</b>  |
| <b>10 Tue</b>    | 14           | 768           | 410           | 6                | 2             | 2                  | 34          | 20                   | 0             | 23            | <b>1,279</b>  |
| <b>11 Wed</b>    | 19           | 736           | 603           | 4                | 8             | 1                  | 25          | 21                   | 1             | 17            | <b>1,435</b>  |
| <b>12 Thu</b>    | 17           | 792           | 761           | 8                | 10            | 0                  | 39          | 47                   | 0             | 19            | <b>1,693</b>  |
| <b>13 Fri</b>    | 30           | 769           | 793           | 0                | 0             | 1                  | 41          | 22                   | 0             | 17            | <b>1,673</b>  |
| <b>14 Sat</b>    | 205          | 751           | 334           | 1                | 1             | 4                  | 24          | 16                   | 0             | 12            | <b>1,348</b>  |
| <b>15 Sun</b>    | 10           | 767           | 866           | 4                | 3             | 1                  | 13          | 30                   | 0             | 13            | <b>1,707</b>  |
| <b>16 Mon</b>    | 11           | 723           | 983           | 12               | 8             | 4                  | 21          | 28                   | 0             | 12            | <b>1,802</b>  |
| <b>17 Tue</b>    | 7            | 715           | 433           | 8                | 1             | 5                  | 19          | 22                   | 8             | 4             | <b>1,222</b>  |
| <b>18 Wed</b>    | 10           | 750           | 552           | 4                | 1             | 0                  | 29          | 32                   | 0             | 5             | <b>1,383</b>  |
| <b>19 Thu</b>    | 13           | 710           | 813           | 3                | 6             | 2                  | 43          | 16                   | 6             | 4             | <b>1,616</b>  |
| <b>20 Fri</b>    | 18           | 818           | 827           | 16               | 0             | 2                  | 35          | 24                   | 3             | 4             | <b>1,747</b>  |
| <b>21 Sat</b>    | 2            | 734           | 438           | 7                | 4             | 5                  | 17          | 25                   | 0             | 3             | <b>1,235</b>  |
| <b>22 Sun</b>    | 11           | 742           | 867           | 4                | 0             | 2                  | 17          | 25                   | 8             | 3             | <b>1,679</b>  |
| <b>23 Mon</b>    | 4            | 744           | 910           | 9                | 3             | 0                  | 14          | 24                   | 0             | 11            | <b>1,719</b>  |
| <b>24 Tue</b>    | 17           | 643           | 356           | 2                | 0             | 3                  | 23          | 27                   | 4             | 1             | <b>1,076</b>  |
| <b>25 Wed</b>    | 1            | 659           | 609           | 5                | 6             | 0                  | 40          | 28                   | 0             | 5             | <b>1,353</b>  |
| <b>26 Thu</b>    | 20           | 779           | 910           | 5                | 6             | 0                  | 29          | 17                   | 2             | 4             | <b>1,772</b>  |
| <b>27 Fri</b>    | 47           | 748           | 862           | 8                | 5             | 0                  | 20          | 23                   | 3             | 10            | <b>1,726</b>  |
| <b>28 Sat</b>    | 20           | 862           | 275           | 3                | 2             | 3                  | 25          | 17                   | 3             | 5             | <b>1,215</b>  |
| <b>29 Sun</b>    | 0            | 958           | 744           | 6                | 0             | 1                  | 3           | 6                    | 4             | 13            | <b>1,735</b>  |
| <b>30 Mon</b>    | 3            | 936           | 919           | 9                | 1             | 0                  | 24          | 37                   | 0             | 13            | <b>1,942</b>  |
| <b>31 Tue</b>    | 11           | 847           | 353           | 2                | 0             | 3                  | 7           | 22                   | 5             | 8             | <b>1,258</b>  |

Source: CNMI Customs Declaration Forms

Note: Daily arrivals reflect Saipan air arrivals only



# Visitors Profile by Country (Saipan only)

| JULY                           | TOTAL  |        |         |          | JAPAN  |        |         |          | KOREA  |        |         |          | CHINA  |        |         |          | GUAM   |        |         |         | OTHERS |        |         |         |
|--------------------------------|--------|--------|---------|----------|--------|--------|---------|----------|--------|--------|---------|----------|--------|--------|---------|----------|--------|--------|---------|---------|--------|--------|---------|---------|
|                                | Jul-17 | Jul-18 | % share | %chge    | Jul-17 | Jul-18 | % share | %chge    | Jul-17 | Jul-18 | % share | %chge    | Jul-17 | Jul-18 | % share | %chge    | Jul-17 | Jul-18 | % share | %chge   | Jul-17 | Jul-18 | % share | %chge   |
| MODE OF ARRIVAL                | 59,263 | 48,029 | 100.00% | -18.96%  | 3,317  | 670    | 100.00% | -79.80%  | 29,936 | 23,446 | 100.00% | -21.68%  | 23,205 | 21,672 | 100.00% | -6.61%   | 1,120  | 756    | 100.00% | -32.50% | 1,685  | 1,485  | 100.00% | -11.87% |
| Air                            | 59,263 | 48,029 | 100.00% | -18.96%  | 3,317  | 670    | 100.00% | -79.80%  | 29,936 | 23,446 | 100.00% | -21.68%  | 23,205 | 21,672 | 100.00% | -6.61%   | 1,120  | 756    | 100.00% | -32.50% | 1,685  | 1,485  | 100.00% | -11.87% |
| Sea                            | 0      | 0      | 0.00%   | ----     | 0      | 0      | 0.00%   | ----     | 0      | 0      | 0.00%   | ----     | 0      | 0      | 0.00%   | ----     | 0      | 0      | 0.00%   | ----    | 0      | 0      | 0.00%   | ----    |
| GENDER                         | 59,263 | 48,029 | 100.00% | -18.96%  | 3,317  | 670    | 100.00% | -79.80%  | 29,936 | 23,446 | 100.00% | -21.68%  | 23,205 | 21,672 | 100.00% | -6.61%   | 1,120  | 756    | 100.00% | -32.50% | 1,685  | 1,485  | 100.00% | -11.87% |
| Male                           | 26,967 | 21,729 | 45.24%  | -19.42%  | 1,605  | 344    | 51.34%  | -78.57%  | 13,602 | 10,685 | 45.57%  | -21.45%  | 10,100 | 9,388  | 43.32%  | -7.05%   | 691    | 432    | 57.14%  | -37.48% | 969    | 880    | 59.26%  | -9.18%  |
| Female                         | 32,260 | 26,291 | 54.74%  | -18.50%  | 1,707  | 326    | 48.66%  | -80.90%  | 16,309 | 12,760 | 54.42%  | -21.76%  | 13,099 | 12,276 | 56.64%  | -6.28%   | 429    | 324    | 42.86%  | -24.48% | 716    | 605    | 40.74%  | -15.50% |
| Not Stated                     | 36     | 9      | 0.02%   | -75.00%  | 5      | 0      | 0.00%   | -100.00% | 25     | 1      | 0.00%   | -96.00%  | 6      | 8      | 0.04%   | 33.33%   | 0      | 0      | 0.00%   | ----    | 0      | 0      | 0.00%   | ----    |
| AGE GROUP (YEARS)              | 59,263 | 48,029 | 100.00% | -18.96%  | 3,317  | 670    | 100.00% | -79.80%  | 29,936 | 23,446 | 100.00% | -21.68%  | 23,205 | 21,672 | 100.00% | -6.61%   | 1,120  | 756    | 100.00% | -32.50% | 1,685  | 1,485  | 100.00% | -11.87% |
| Under 10                       | 6      | 8      | 0.02%   | 33.33%   | 1      | 0      | 0.00%   | -100.00% | 4      | 2      | 0.01%   | -50.00%  | 1      | 1      | 0.00%   | 0.00%    | 0      | 3      | 0.40%   | ----    | 0      | 2      | 0.13%   | ----    |
| Under 13                       | 11,179 | 9,679  | 20.15%  | -13.42%  | 446    | 46     | 6.87%   | -89.69%  | 7,084  | 5,953  | 25.39%  | -15.97%  | 3,401  | 3,487  | 16.09%  | 2.53%    | 75     | 68     | 8.99%   | -9.33%  | 173    | 125    | 8.42%   | -27.75% |
| 10-17                          | 3      | 3      | 0.01%   | 0.00%    | 1      | 0      | 0.00%   | -100.00% | 0      | 0      | 0.00%   | ----     | 1      | 0      | 0.00%   | -100.00% | 1      | 3      | 0.40%   | ----    | 0      | 0      | 0.00%   | ----    |
| 13-15                          | 1,703  | 1,447  | 3.01%   | -15.03%  | 72     | 35     | 5.22%   | -51.39%  | 710    | 651    | 2.78%   | -8.31%   | 846    | 699    | 3.23%   | -17.38%  | 17     | 14     | 1.85%   | -17.65% | 58     | 48     | 3.23%   | -17.24% |
| 16-19                          | 1,512  | 1,186  | 2.47%   | -21.56%  | 50     | 19     | 2.84%   | -62.00%  | 460    | 374    | 1.60%   | -18.70%  | 890    | 711    | 3.28%   | -20.11%  | 34     | 27     | 3.57%   | -20.59% | 78     | 55     | 3.70%   | -29.49% |
| 18-19                          | 4      | 0      | 0.00%   | -100.00% | 0      | 0      | 0.00%   | ----     | 1      | 0      | 0.00%   | -100.00% | 3      | 0      | 0.00%   | -100.00% | 0      | 0      | 0.00%   | ----    | 0      | 0      | 0.00%   | ----    |
| 20-24                          | 4,103  | 2,908  | 6.05%   | -29.13%  | 252    | 46     | 6.87%   | -81.75%  | 2,109  | 1,259  | 5.37%   | -40.30%  | 1,558  | 1,414  | 6.52%   | -9.24%   | 65     | 45     | 5.95%   | -30.77% | 119    | 144    | 9.70%   | 21.01%  |
| 25-29                          | 7,251  | 5,612  | 11.68%  | -22.60%  | 352    | 51     | 7.61%   | -85.51%  | 2,991  | 1,900  | 8.10%   | -36.48%  | 3,643  | 3,463  | 15.98%  | -4.94%   | 102    | 55     | 7.28%   | -46.08% | 163    | 143    | 9.63%   | -12.27% |
| 30-34                          | 7,286  | 5,713  | 11.89%  | -21.59%  | 317    | 54     | 8.06%   | -82.97%  | 3,739  | 2,496  | 10.65%  | -33.24%  | 2,961  | 2,937  | 13.55%  | -0.81%   | 89     | 70     | 9.26%   | -21.35% | 180    | 156    | 10.51%  | -13.33% |
| 35-39                          | 8,560  | 7,096  | 14.77%  | -17.10%  | 347    | 47     | 7.01%   | -86.46%  | 4,676  | 3,573  | 15.24%  | -23.59%  | 3,284  | 3,257  | 15.03%  | -0.82%   | 90     | 59     | 7.80%   | -34.44% | 163    | 160    | 10.77%  | -1.84%  |
| 40-44                          | 6,826  | 5,537  | 11.53%  | -18.88%  | 394    | 62     | 9.25%   | -84.26%  | 3,683  | 3,106  | 13.25%  | -15.67%  | 2,453  | 2,194  | 10.12%  | -10.56%  | 131    | 57     | 7.54%   | -56.49% | 165    | 118    | 7.95%   | -28.48% |
| 45-49                          | 3,877  | 3,129  | 6.51%   | -19.29%  | 327    | 55     | 8.21%   | -83.18%  | 1,669  | 1,632  | 6.96%   | -2.22%   | 1,617  | 1,219  | 5.62%   | -24.61%  | 116    | 80     | 10.58%  | -31.03% | 148    | 143    | 9.63%   | -3.38%  |
| 50-54                          | 2,125  | 1,716  | 3.57%   | -19.25%  | 220    | 70     | 10.45%  | -68.18%  | 752    | 706    | 3.01%   | -6.12%   | 877    | 727    | 3.35%   | -17.10%  | 145    | 82     | 10.85%  | -43.45% | 131    | 131    | 8.82%   | 0.00%   |
| 55-59                          | 1,649  | 1,326  | 2.76%   | -19.59%  | 178    | 57     | 8.51%   | -67.98%  | 662    | 542    | 2.31%   | -18.13%  | 577    | 553    | 2.55%   | -4.16%   | 111    | 79     | 10.45%  | -28.83% | 121    | 95     | 6.40%   | -21.49% |
| 60 & Over                      | 3,139  | 2,650  | 5.52%   | -15.58%  | 357    | 128    | 19.10%  | -64.15%  | 1,379  | 1,245  | 5.31%   | -9.72%   | 1,073  | 999    | 4.61%   | -6.90%   | 144    | 113    | 14.95%  | -21.53% | 186    | 165    | 11.11%  | -11.29% |
| Not Stated                     | 40     | 19     | 0.04%   | -52.50%  | 3      | 0      | 0.00%   | -100.00% | 17     | 7      | 0.03%   | -58.82%  | 20     | 11     | 0.05%   | -45.00%  | 0      | 1      | 0.13%   | ----    | 0      | 0      | 0.00%   | ----    |
| PURPOSE OF VISIT               | 29,160 | 22,618 | 100.00% | -22.43%  | 2,180  | 487    | 100.00% | -77.66%  | 12,921 | 9,504  | 100.00% | -26.45%  | 12,018 | 11,009 | 100.00% | -8.40%   | 886    | 562    | 100.00% | -36.57% | 1,155  | 1,056  | 100.00% | -8.57%  |
| Pleasure                       | 27,798 | 21,552 | 95.29%  | -22.47%  | 2,128  | 457    | 93.84%  | -78.52%  | 12,846 | 9,441  | 99.34%  | -26.51%  | 11,873 | 10,928 | 99.26%  | -7.96%   | 290    | 203    | 36.12%  | -30.00% | 661    | 523    | 49.53%  | -20.88% |
| Business                       | 1,146  | 893    | 3.95%   | -22.08%  | 45     | 18     | 3.70%   | -60.00%  | 50     | 41     | 0.43%   | -18.00%  | 58     | 34     | 0.31%   | -41.38%  | 548    | 332    | 59.07%  | -39.42% | 445    | 468    | 44.32%  | 5.17%   |
| Other                          | 216    | 173    | 0.76%   | -19.91%  | 7      | 12     | 2.46%   | 71.43%   | 25     | 22     | 0.23%   | -12.00%  | 87     | 47     | 0.43%   | -45.98%  | 48     | 27     | 4.80%   | -43.75% | 49     | 65     | 6.16%   | 32.65%  |
| FREQUENCY OF VISIT             | 29,160 | 22,618 | 100.00% | -22.43%  | 2,180  | 487    | 100.00% | -77.66%  | 12,921 | 9,504  | 100.00% | -26.45%  | 12,018 | 11,009 | 100.00% | -8.40%   | 886    | 562    | 100.00% | -36.57% | 1,155  | 1,056  | 100.00% | -8.57%  |
| First Visit                    | 23,127 | 18,231 | 80.60%  | -21.17%  | 1,051  | 185    | 37.99%  | -82.40%  | 10,421 | 7,430  | 78.18%  | -28.70%  | 11,055 | 10,066 | 91.43%  | -8.95%   | 79     | 47     | 8.36%   | -40.51% | 521    | 503    | 47.63%  | -3.45%  |
| Revisit                        | 4,938  | 3,670  | 16.23%  | -25.68%  | 1,059  | 276    | 56.67%  | -73.94%  | 1,966  | 1,823  | 19.18%  | -7.27%   | 720    | 649    | 5.90%   | -9.86%   | 684    | 461    | 82.03%  | -32.60% | 509    | 461    | 43.66%  | -9.43%  |
| Not Stated                     | 1,095  | 717    | 3.17%   | -34.52%  | 70     | 26     | 5.34%   | -62.86%  | 534    | 251    | 2.64%   | -53.00%  | 243    | 294    | 2.67%   | 20.99%   | 123    | 54     | 9.61%   | -56.10% | 125    | 92     | 8.71%   | -26.40% |
| TRAVEL ARRANGEMENT             | 29,160 | 22,618 | 100.00% | -22.43%  | 2,180  | 487    | 100.00% | -77.66%  | 12,921 | 9,504  | 100.00% | -26.45%  | 12,018 | 11,009 | 100.00% | -8.40%   | 886    | 562    | 100.00% | -36.57% | 1,155  | 1,056  | 100.00% | -8.57%  |
| Individual Arranged            | 12,627 | 8,988  | 39.74%  | -28.82%  | 629    | 183    | 37.58%  | -70.91%  | 8,405  | 5,796  | 60.98%  | -31.04%  | 2,551  | 2,264  | 20.56%  | -11.25%  | 411    | 273    | 48.58%  | -33.58% | 631    | 472    | 44.70%  | -25.20% |
| Packaged Tour                  | 8,301  | 6,398  | 28.29%  | -22.92%  | 1,159  | 146    | 29.98%  | -87.40%  | 3,908  | 3,140  | 33.04%  | -19.65%  | 3,164  | 3,061  | 27.80%  | -3.26%   | 4      | 2      | 0.36%   | -50.00% | 66     | 49     | 4.64%   | -25.76% |
| Business Trip                  | 1,034  | 732    | 3.24%   | -29.21%  | 174    | 15     | 3.08%   | -91.38%  | 112    | 66     | 0.69%   | -41.07%  | 180    | 115    | 1.04%   | -36.11%  | 321    | 204    | 36.30%  | -36.45% | 247    | 332    | 31.44%  | 34.41%  |
| Group Tour                     | 6,121  | 5,703  | 25.21%  | -6.83%   | 149    | 106    | 21.77%  | -28.86%  | 278    | 317    | 3.34%   | 14.03%   | 5,664  | 5,239  | 47.59%  | -7.50%   | 1      | 2      | 0.36%   | 100.00% | 29     | 39     | 3.69%   | 34.48%  |
| Other                          | 136    | 151    | 0.67%   | 11.03%   | 6      | 1      | 0.21%   | -83.33%  | 38     | 39     | 0.41%   | 2.63%    | 37     | 44     | 0.40%   | 18.92%   | 19     | 18     | 3.20%   | -5.26%  | 36     | 49     | 4.64%   | 36.11%  |
| Not Stated                     | 941    | 646    | 2.86%   | -31.35%  | 63     | 36     | 7.39%   | -42.86%  | 180    | 146    | 1.54%   | -18.89%  | 422    | 286    | 2.60%   | -32.23%  | 130    | 63     | 11.21%  | -51.54% | 146    | 115    | 10.89%  | -21.23% |
| TRAVEL COMPANION               | 27,765 | 21,569 | 100.00% | -22.32%  | 2,047  | 433    | 100.00% | -78.85%  | 12,581 | 9,228  | 100.00% | -26.65%  | 11,507 | 10,573 | 100.00% | -8.12%   | 694    | 461    | 100.00% | -33.57% | 936    | 874    | 100.00% | -6.62%  |
| Spouse                         | 9,451  | 7,681  | 35.61%  | -18.73%  | 476    | 76     | 17.55%  | -84.03%  | 5,692  | 4,623  | 50.10%  | -18.78%  | 3,064  | 2,817  | 26.64%  | -8.06%   | 59     | 52     | 11.28%  | -11.86% | 160    | 113    | 12.93%  | -29.38% |
| Children                       | 8,138  | 6,725  | 31.18%  | -17.36%  | 332    | 43     | 9.93%   | -87.05%  | 4,916  | 4,077  | 44.18%  | -17.07%  | 2,706  | 2,456  | 23.23%  | -9.24%   | 50     | 43     | 9.33%   | -14.00% | 134    | 106    | 12.13%  | -20.90% |
| Parents/Grandparents           | 1,969  | 1,542  | 7.15%   | -21.69%  | 80     | 13     | 3.00%   | -83.75%  | 1,074  | 852    | 9.23%   | -20.67%  | 776    | 643    | 6.08%   | -17.14%  | 8      | 9      | 1.95%   | 12.50%  | 31     | 25     | 2.86%   | -19.35% |
| Other Family Members/relatives | 1,802  | 1,314  | 6.09%   | -27.08%  | 123    | 18     | 4.16%   | -85.37%  | 1,023  | 734    | 7.95%   | -28.25%  | 560    | 482    | 4.56%   | -13.93%  | 35     | 26     | 5.64%   | -25.71% | 61     | 54     | 6.18%   | -11.48% |
| Business Associates            | 1,559  | 1,106  | 5.13%   | -29.06%  | 279    | 41     | 9.47%   | -85.30%  | 434    | 256    | 2.77%   | -41.01%  | 535    | 508    | 4.80%   | -5.05%   | 150    | 87     | 18.87%  | -42.00% | 161    | 214    | 24.49%  | 32.92%  |
| Friends                        | 7,902  | 5,001  | 23.19%  | -36.71%  | 862    | 152    | 35.10%  | -82.37%  | 4,580  | 2,895  | 31.37%  | -36.79%  | 2,200  | 1,778  | 16.82%  | -19.18%  | 38     | 19     | 4.12%   | -50.00% | 222    | 157    | 17.96%  | -29.28% |
| Tour Group                     | 4,158  | 4,380  | 20.31%  | 5.34%    | 106    | 77     | 17.78%  | -27.36%  | 1      |        |         |          |        |        |         |          |        |        |         |         |        |        |         |         |



# Visitors Profile by Country (Saipan only)

| JULY                     | TOTAL         |               |                |                | JAPAN        |            |                |                | KOREA         |              |                |                | CHINA         |               |                |               | GUAM       |            |                |                | OTHERS       |              |                |               |
|--------------------------|---------------|---------------|----------------|----------------|--------------|------------|----------------|----------------|---------------|--------------|----------------|----------------|---------------|---------------|----------------|---------------|------------|------------|----------------|----------------|--------------|--------------|----------------|---------------|
|                          | Jul-17        | Jul-18        | % share        | %chge          | Jul-17       | Jul-18     | % share        | %chge          | Jul-17        | Jul-18       | % share        | %chge          | Jul-17        | Jul-18        | % share        | %chge         | Jul-17     | Jul-18     | % share        | %chge          | Jul-17       | Jul-18       | % share        | %chge         |
| <b>TRAVEL PLANS</b>      | <b>28,347</b> | <b>21,995</b> |                | <b>-22.41%</b> | <b>2,119</b> | <b>456</b> |                | <b>-78.48%</b> | <b>12,741</b> | <b>9,353</b> |                | <b>-26.59%</b> | <b>11,683</b> | <b>10,713</b> |                | <b>-8.30%</b> | <b>780</b> | <b>509</b> |                | <b>-34.74%</b> | <b>1,024</b> | <b>964</b>   |                | <b>-5.86%</b> |
| Pleasure                 | 26,326        | 20,537        | 93.37%         | -21.99%        | 1,662        | 328        | 71.93%         | -80.26%        | 12,482        | 9,118        | 97.49%         | -26.95%        | 11,389        | 10,485        | 97.87%         | -7.94%        | 207        | 140        | 27.50%         | -32.37%        | 586          | 466          | 48.34%         | -20.48%       |
| Business                 | 962           | 744           | 3.38%          | -22.66%        | 45           | 22         | 4.82%          | -51.11%        | 35            | 29           | 0.31%          | -17.14%        | 61            | 37            | 0.35%          | -39.34%       | 470        | 296        | 58.15%         | -37.02%        | 351          | 360          | 37.34%         | 2.56%         |
| Golf                     | 636           | 474           | 2.16%          | -25.47%        | 184          | 41         | 8.99%          | -77.72%        | 348           | 353          | 3.77%          | 1.44%          | 64            | 54            | 0.50%          | -15.63%       | 9          | 7          | 1.38%          | -22.22%        | 31           | 19           | 1.97%          | -38.71%       |
| Dive                     | 2,018         | 1,492         | 6.78%          | -26.07%        | 438          | 122        | 26.75%         | -72.15%        | 658           | 539          | 5.76%          | -18.09%        | 812           | 745           | 6.95%          | -8.25%        | 9          | 4          | 0.79%          | -55.56%        | 101          | 82           | 8.51%          | -18.81%       |
| Convention               | 49            | 85            | 0.39%          | 73.47%         | 2            | 1          | 0.22%          | -50.00%        | 10            | 12           | 0.13%          | 20.00%         | 14            | 10            | 0.09%          | -28.57%       | 9          | 8          | 1.57%          | -11.11%        | 14           | 54           | 5.60%          | 285.71%       |
| Company Trip             | 246           | 155           | 0.70%          | -36.99%        | 117          | 8          | 1.75%          | -93.16%        | 7             | 11           | 0.12%          | 57.14%         | 71            | 82            | 0.77%          | 15.49%        | 27         | 20         | 3.93%          | -25.93%        | 24           | 34           | 3.53%          | 41.67%        |
| Honeymoon                | 312           | 301           | 1.37%          | -3.53%         | 18           | 2          | 0.44%          | -88.89%        | 37            | 46           | 0.49%          | 24.32%         | 253           | 249           | 2.32%          | -1.58%        | 2          | 0          | 0.00%          | -100.00%       | 2            | 4            | 0.41%          | 100.00%       |
| Get Married              | 13            | 24            | 0.11%          | 84.62%         | 5            | 1          | 0.22%          | -80.00%        | 0             | 1            | 0.01%          | ----           | 6             | 19            | 0.18%          | 216.67%       | 0          | 0          | 0.00%          | ----           | 2            | 3            | 0.31%          | 50.00%        |
| Memorial Service         | 68            | 89            | 0.40%          | 30.88%         | 33           | 21         | 4.61%          | -36.36%        | 10            | 27           | 0.29%          | 170.00%        | 16            | 16            | 0.15%          | 0.00%         | 5          | 6          | 1.18%          | 20.00%         | 4            | 19           | 1.97%          | 375.00%       |
| Visit Friends            | 521           | 393           | 1.79%          | -24.57%        | 51           | 14         | 3.07%          | -72.55%        | 113           | 70           | 0.75%          | -38.05%        | 67            | 71            | 0.66%          | 5.97%         | 127        | 78         | 15.32%         | -38.58%        | 163          | 160          | 16.60%         | -1.84%        |
| Sports                   | 73            | 65            | 0.30%          | -10.96%        | 6            | 4          | 0.88%          | -33.33%        | 46            | 35           | 0.37%          | -23.91%        | 6             | 12            | 0.11%          | 100.00%       | 4          | 5          | 0.98%          | 25.00%         | 11           | 9            | 0.93%          | -18.18%       |
| Other                    | 260           | 262           | 1.19%          | 0.77%          | 33           | 8          | 1.75%          | -75.76%        | 44            | 38           | 0.41%          | -13.64%        | 102           | 117           | 1.09%          | 14.71%        | 29         | 23         | 4.52%          | -20.69%        | 52           | 76           | 7.88%          | 46.15%        |
| Not Stated               | 813           | 623           | 2.83%          | -23.37%        | 61           | 31         | 6.80%          | -49.18%        | 180           | 151          | 1.61%          | -16.11%        | 335           | 296           | 2.76%          | -11.64%       | 106        | 53         | 10.41%         | -50.00%        | 131          | 92           | 9.54%          | -29.77%       |
| <b>TRAVEL MOTIVATION</b> | <b>26,598</b> | <b>20,707</b> |                | <b>-22.15%</b> | <b>2,087</b> | <b>422</b> |                | <b>-79.78%</b> | <b>12,148</b> | <b>8,930</b> |                | <b>-26.49%</b> | <b>10,926</b> | <b>10,149</b> |                | <b>-7.11%</b> | <b>577</b> | <b>374</b> |                | <b>-35.18%</b> | <b>860</b>   | <b>832</b>   |                | <b>-3.26%</b> |
| Newspaper                | 128           | 81            | 0.39%          | -36.72%        | 5            | 0          | 0.00%          | -100.00%       | 20            | 6            | 0.07%          | -70.00%        | 95            | 67            | 0.66%          | -29.47%       | 0          | 1          | 0.27%          | ----           | 8            | 7            | 0.84%          | -12.50%       |
| Magazine                 | 681           | 483           | 2.33%          | -29.07%        | 63           | 13         | 3.08%          | -79.37%        | 157           | 110          | 1.23%          | -29.94%        | 437           | 344           | 3.39%          | -21.28%       | 1          | 0          | 0.00%          | -100.00%       | 23           | 16           | 1.92%          | -30.43%       |
| Travel Agent             | 10,121        | 9,063         | 43.77%         | -10.45%        | 335          | 70         | 16.59%         | -79.10%        | 2,577         | 2,202        | 24.66%         | -14.55%        | 7,141         | 6,715         | 66.16%         | -5.97%        | 15         | 14         | 3.74%          | -6.67%         | 53           | 62           | 7.45%          | 16.98%        |
| Climate                  | 1,065         | 783           | 3.78%          | -26.48%        | 279          | 33         | 7.82%          | -88.17%        | 492           | 437          | 4.89%          | -11.18%        | 254           | 278           | 2.74%          | 9.45%         | 1          | 5          | 1.34%          | 400.00%        | 39           | 30           | 3.61%          | -23.08%       |
| Price                    | 680           | 298           | 1.44%          | -56.18%        | 192          | 15         | 3.55%          | -92.19%        | 385           | 218          | 2.44%          | -43.38%        | 78            | 52            | 0.51%          | -33.33%       | 5          | 2          | 0.53%          | -60.00%        | 20           | 11           | 1.32%          | -45.00%       |
| Short                    | 1,551         | 1,075         | 5.19%          | -30.69%        | 385          | 35         | 8.29%          | -90.91%        | 947           | 779          | 8.72%          | -17.74%        | 179           | 230           | 2.27%          | 28.49%        | 18         | 12         | 3.21%          | -33.33%        | 22           | 19           | 2.28%          | -13.64%       |
| Reading                  | 938           | 840           | 4.06%          | -10.45%        | 5            | 2          | 0.47%          | -60.00%        | 849           | 713          | 7.98%          | -16.02%        | 69            | 108           | 1.06%          | 56.52%        | 0          | 0          | 0.00%          | ----           | 15           | 17           | 2.04%          | 13.33%        |
| Flyer                    | 508           | 380           | 1.84%          | -25.20%        | 53           | 6          | 1.42%          | -88.68%        | 366           | 300          | 3.36%          | -18.03%        | 78            | 58            | 0.57%          | -25.64%       | 1          | 0          | 0.00%          | -100.00%       | 10           | 16           | 1.92%          | 60.00%        |
| Friends / Relatives      | 3,500         | 2,751         | 13.29%         | -21.40%        | 409          | 82         | 19.43%         | -79.95%        | 1,520         | 1,167        | 13.07%         | -23.22%        | 1,130         | 1,161         | 11.44%         | 2.74%         | 156        | 103        | 27.54%         | -33.97%        | 285          | 238          | 28.61%         | -16.49%       |
| TV / Radio               | 546           | 377           | 1.82%          | -30.95%        | 27           | 2          | 0.47%          | -92.59%        | 314           | 222          | 2.49%          | -29.30%        | 193           | 140           | 1.38%          | -27.46%       | 1          | 1          | 0.27%          | 0.00%          | 11           | 12           | 1.44%          | 9.09%         |
| Prior Trip               | 1,585         | 1,143         | 5.52%          | -27.89%        | 517          | 105        | 24.88%         | -79.69%        | 705           | 736          | 8.24%          | 4.40%          | 185           | 183           | 1.80%          | -1.08%        | 75         | 47         | 12.57%         | -37.33%        | 103          | 72           | 8.65%          | -30.10%       |
| Other                    | 1,300         | 1,018         | 4.92%          | -21.69%        | 192          | 76         | 18.01%         | -60.42%        | 255           | 202          | 2.26%          | -20.78%        | 275           | 162           | 1.60%          | -41.09%       | 304        | 205        | 54.81%         | -32.57%        | 274          | 373          | 44.83%         | 36.13%        |
| Web                      | 9,763         | 6,929         | 33.46%         | -29.03%        | 510          | 108        | 25.59%         | -78.82%        | 6,670         | 4,452        | 49.85%         | -33.25%        | 2,392         | 2,244         | 22.11%         | -6.19%        | 25         | 22         | 5.88%          | -12.00%        | 166          | 103          | 12.38%         | -37.95%       |
| Not Stated               | 2,562         | 1,911         | 9.23%          | -25.41%        | 93           | 65         | 15.40%         | -30.11%        | 773           | 574          | 6.43%          | -25.74%        | 1,092         | 860           | 8.47%          | -21.25%       | 309        | 188        | 50.27%         | -39.16%        | 295          | 224          | 26.92%         | -24.07%       |
| <b>OCCUPATION</b>        | <b>29,160</b> | <b>22,618</b> | <b>100.00%</b> | <b>-22.43%</b> | <b>2,180</b> | <b>487</b> | <b>100.00%</b> | <b>-77.66%</b> | <b>12,921</b> | <b>9,504</b> | <b>100.00%</b> | <b>-26.45%</b> | <b>12,018</b> | <b>11,009</b> | <b>100.00%</b> | <b>-8.40%</b> | <b>886</b> | <b>562</b> | <b>100.00%</b> | <b>-36.57%</b> | <b>1,155</b> | <b>1,056</b> | <b>100.00%</b> | <b>-8.57%</b> |
| Leg & Manager            | 1,152         | 624           | 2.76%          | -45.83%        | 424          | 88         | 18.07%         | -79.25%        | 180           | 106          | 1.12%          | -41.11%        | 385           | 294           | 2.67%          | -23.64%       | 116        | 85         | 15.12%         | -26.72%        | 47           | 51           | 4.83%          | 8.51%         |
| Professional             | 8,295         | 7,654         | 33.84%         | -7.73%         | 193          | 53         | 10.88%         | -72.54%        | 2,245         | 1,901        | 20.00%         | -15.32%        | 5,266         | 5,219         | 47.41%         | -0.89%        | 198        | 139        | 24.73%         | -29.80%        | 393          | 342          | 32.39%         | -12.98%       |
| Technicians              | 1,971         | 1,547         | 6.84%          | -21.51%        | 91           | 18         | 3.70%          | -80.22%        | 953           | 709          | 7.46%          | -25.60%        | 751           | 666           | 6.05%          | -11.32%       | 110        | 71         | 12.63%         | -35.45%        | 66           | 83           | 7.86%          | 25.76%        |
| Clerk                    | 7,743         | 5,287         | 23.38%         | -31.72%        | 871          | 122        | 25.05%         | -85.99%        | 4,766         | 3,299        | 34.71%         | -30.78%        | 2,030         | 1,831         | 16.63%         | -9.80%        | 23         | 9          | 1.60%          | -60.87%        | 53           | 26           | 2.46%          | -50.94%       |
| Service                  | 2,199         | 1,790         | 7.91%          | -18.60%        | 171          | 45         | 9.24%          | -73.68%        | 1,381         | 1,066        | 11.22%         | -22.81%        | 549           | 620           | 5.63%          | 12.93%        | 40         | 15         | 2.67%          | -62.50%        | 58           | 44           | 4.17%          | -24.14%       |
| Skilled                  | 62            | 43            | 0.19%          | -30.65%        | 10           | 2          | 0.41%          | -80.00%        | 30            | 27           | 0.28%          | -10.00%        | 19            | 13            | 0.12%          | -31.58%       | 0          | 0          | 0.00%          | ----           | 3            | 1            | 0.09%          | -66.67%       |
| Craftsman                | 138           | 119           | 0.53%          | -13.77%        | 1            | 0          | 0.00%          | -100.00%       | 15            | 8            | 0.08%          | -46.67%        | 102           | 99            | 0.90%          | -2.94%        | 9          | 7          | 1.25%          | -22.22%        | 11           | 5            | 0.47%          | -54.55%       |
| Plant Operator           | 188           | 200           | 0.88%          | 6.38%          | 14           | 8          | 1.64%          | -42.86%        | 88            | 96           | 1.01%          | 9.09%          | 78            | 90            | 0.82%          | 15.38%        | 5          | 4          | 0.71%          | -20.00%        | 3            | 2            | 0.19%          | -33.33%       |
| Entry Level              | 152           | 123           | 0.54%          | -19.08%        | 0            | 1          | 0.21%          | ----           | 9             | 4            | 0.04%          | -55.56%        | 127           | 102           | 0.93%          | -19.69%       | 6          | 4          | 0.71%          | -33.33%        | 10           | 12           | 1.14%          | 20.00%        |
| Armed Forces             | 147           | 237           | 1.05%          | 61.22%         | 4            | 3          | 0.62%          | -25.00%        | 47            | 47           | 0.49%          | 0.00%          | 2             | 3             | 0.03%          | 50.00%        | 43         | 23         | 4.09%          | -46.51%        | 51           | 161          | 15.25%         | 215.69%       |
| Homemaker                | 1,236         | 980           | 4.33%          | -20.71%        | 88           | 11         | 2.26%          | -87.50%        | 827           | 697          | 7.33%          | -15.72%        | 278           | 224           | 2.03%          | -19.42%       | 19         | 17         | 3.02%          | -10.53%        | 24           | 31           | 2.94%          | 29.17%        |
| Students                 | 2,703         | 1,763         | 7.79%          | -34.78%        | 90           | 48         | 9.86%          | -46.67%        | 1,656         | 982          | 10.33%         | -40.70%        | 858           | 675           | 6.13%          | -21.33%       | 23         | 13         | 2.31%          | -43.48%        | 76           | 45           | 4.26%          | -40.79%       |
| Retirees                 | 529           | 415           | 1.83%          | -21.55%        | 68           | 21         | 4.31%          | -69.12%        | 113           | 116          | 1.22%          | 2.65%          | 297           | 224           | 2.03%          | -24.58%       | 24         | 19         | 3.38%          | -20.83%        | 27           | 35           | 3.31%          | 29.63%        |
| Other                    | 1,159         | 763           | 3.37%          | -34.17%        | 40           | 15         | 3.08%          | -62.50%        | 296           | 190          | 2.00%          | -35.81%        | 635           | 440           | 4.00%          | -30.71%       | 86         | 45         | 8.01%          | -47.67%        | 102          | 73           | 6.91%          | -28.43%       |
| Not Stated               | 1,486         | 1,073         | 4.74%          | -27.79%        | 115          | 52         | 10.68%         | -54.78%        | 315           | 256          | 2.69%          | -18.73%        | 641           | 509           | 4.62%          | -20.59%       | 184        | 111        | 19.75%         | -39.67%        | 231          | 145          | 13.73%         | -37.23%       |

Source: CNMI Customs Declaration Forms