



# Commonwealth of the Northern Mariana Islands

## Visitor Arrival Statistics

~ FISCAL YEAR ~	YTD	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	TOTAL
2017	653,150	41,910	47,261	58,558 r	63,346	57,320	54,841	52,438	51,023 r	55,096 r	59,483 r	61,026	50,848	653,150
<b>2018</b>	<b>607,593</b>	<b>48,950</b>	<b>48,039</b>	<b>57,331</b>	<b>55,249</b>	<b>53,045</b>	<b>53,714</b>	<b>49,198</b>	<b>46,093</b>	<b>47,341</b>	<b>48,156</b>	<b>56,553 r</b>	<b>43,924</b>	<b>607,593</b>
% change	-7.0%	16.8%	1.6%	-2.1%	-12.8%	-7.5%	-2.1%	-6.2%	-9.7%	-14.1%	-19.0%	-7.3%	-13.6%	-7.0%

~ CALENDAR YEAR ~	YTD	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
2017	505,421	63,346	57,320	54,841	52,438	51,023	55,096	59,483	61,026	50,848	48,950	48,039	57,331	659,741
<b>2018</b>	<b>453,273</b>	<b>55,249</b>	<b>53,045</b>	<b>53,714</b>	<b>49,198</b>	<b>46,093</b>	<b>47,341</b>	<b>48,156</b>	<b>56,553 r</b>	<b>43,924</b>				<b>453,273</b>
% change	-10.3%	-12.8%	-7.5%	-2.1%	-6.2%	-9.7%	-14.1%	-19.0%	-7.3%	-13.6%				-----

~ BY COUNTRY OF RESIDENCE ~		OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP		
<b>JAPAN</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	8.0%	3,632	4,697	6,303 r	4,058	4,331	4,913	3,857	4,120 r	3,847 r	3,393 r	4,843	4,233	52,227	
<b>FY 2018</b>	<b>6.5%</b>	<b>3,411</b>	<b>4,493</b>	<b>5,445</b>	<b>3,716</b>	<b>4,725</b>	<b>5,004</b>	<b>4,631</b>	<b>1,238</b>	<b>483</b>	<b>693</b>	<b>4,950 r</b>	<b>449</b>	<b>39,238</b>	
% change	-24.9%	-6.1%	-4.3%	-13.6%	-8.4%	9.1%	1.9%	20.1%	-70.0%	-87.4%	-79.6%	2.2%	-89.4%	-24.9%	
<b>KOREA</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	51.0%	20,332	24,764	31,124 r	30,831	30,313	28,712	27,463	24,987	27,975	29,941	30,936	25,691	333,069	
<b>FY 2018</b>	<b>48.6%</b>	<b>24,411</b>	<b>24,388</b>	<b>29,092</b>	<b>28,750</b>	<b>22,365</b>	<b>25,081</b>	<b>21,928</b>	<b>22,076</b>	<b>24,026</b>	<b>23,454</b>	<b>27,350</b>	<b>22,339</b>	<b>295,260</b>	
% change	-11.4%	20.1%	-1.5%	-6.5%	-6.7%	-26.2%	-12.6%	-20.2%	-11.7%	-14.1%	-21.7%	-11.6%	-13.0%	-11.4%	
<b>CHINA</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	35.1%	15,331	14,901	17,791 r	25,403	19,547	17,108	17,511	18,557	19,507	23,207	22,453	18,073	229,389	
<b>FY 2018</b>	<b>38.9%</b>	<b>17,671</b>	<b>16,168</b>	<b>18,781</b>	<b>19,572</b>	<b>23,450</b>	<b>19,856</b>	<b>19,448</b>	<b>19,280</b>	<b>20,111</b>	<b>21,672</b>	<b>21,681</b>	<b>18,887</b>	<b>236,577</b>	
% change	3.1%	15.3%	8.5%	5.6%	-23.0%	20.0%	16.1%	11.1%	3.9%	3.1%	-6.6%	-3.4%	4.5%	3.1%	
<b>HONG KONG</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	0.7%	259	187	214 r	295	472	740	677	374	526	328	370	304	4,746	
<b>FY 2018</b>	<b>0.6%</b>	<b>294</b>	<b>415</b>	<b>704</b>	<b>315</b>	<b>201</b>	<b>492</b>	<b>284</b>	<b>213</b>	<b>227</b>	<b>172</b>	<b>193</b>	<b>132</b>	<b>3,642</b>	
% change	-23.3%	13.5%	121.9%	229.0%	6.8%	-57.4%	-33.5%	-58.1%	-43.0%	-56.8%	-47.6%	-47.8%	-56.6%	-23.3%	
<b>TAIWAN</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	0.2%	59	95	62 r	81	106	90	82	119	109	96	75	79	1,053	
<b>FY 2018</b>	<b>0.2%</b>	<b>49</b>	<b>73</b>	<b>74</b>	<b>99</b>	<b>51</b>	<b>84</b>	<b>83</b>	<b>85</b>	<b>63</b>	<b>89</b>	<b>72</b>	<b>106</b>	<b>928</b>	
% change	-11.9%	-16.9%	-23.2%	19.4%	22.2%	-51.9%	-6.7%	1.2%	-28.6%	-42.2%	-7.3%	-4.0%	34.2%	-11.9%	
<b>PHILIPPINES</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	0.1%	52	89	87 r	51	73	90	84	103 r	117	65	82	76	969	
<b>FY 2018</b>	<b>0.1%</b>	<b>83</b>	<b>53</b>	<b>103</b>	<b>62</b>	<b>68</b>	<b>55</b>	<b>82</b>	<b>85</b>	<b>55</b>	<b>52</b>	<b>58</b>	<b>54</b>	<b>810</b>	
% change	-16.4%	59.6%	-40.4%	18.4%	21.6%	-6.8%	-38.9%	-2.4%	-17.5%	-53.0%	-20.0%	-29.3%	-28.9%	-16.4%	
<b>GUAM</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	2.5%	1,125	1,333	1,425	1,282	1,200	1,460	1,440	1,419 r	1,525 r	1,231 r	1,230	1,348	16,018	
<b>FY 2018</b>	<b>2.4%</b>	<b>1,190</b>	<b>1,331</b>	<b>1,512</b>	<b>1,184</b>	<b>1,213</b>	<b>1,431</b>	<b>1,416</b>	<b>1,337</b>	<b>1,044</b>	<b>835</b>	<b>1,136 r</b>	<b>937</b>	<b>14,566</b>	
% change	-9.1%	5.8%	-0.2%	6.1%	-7.6%	1.1%	-2.0%	-1.7%	-5.8%	-31.5%	-32.2%	-7.6%	-30.5%	-9.1%	
<b>UNITED STATES</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	1.3%	570	623	744 r	654	705	880	727	728 r	862 r	762 r	614	659	8,528	
<b>FY 2018</b>	<b>1.7%</b>	<b>1,346</b>	<b>657</b>	<b>839</b>	<b>1,049</b>	<b>660</b>	<b>1,019</b>	<b>690</b>	<b>1,156</b>	<b>755</b>	<b>808</b>	<b>697 r</b>	<b>642</b>	<b>10,318</b>	
% change	21.0%	136.1%	5.5%	12.8%	60.4%	-6.4%	15.8%	-5.1%	58.8%	-12.4%	6.0%	13.5%	-2.6%	21.0%	
<b>RUSSIA</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	0.3%	162	192	319 r	286	165	253	171	129	187	127	81	58	2,130	
<b>FY 2018</b>	<b>0.3%</b>	<b>148</b>	<b>117</b>	<b>324</b>	<b>249</b>	<b>69</b>	<b>258</b>	<b>176</b>	<b>169</b>	<b>153</b>	<b>68</b>	<b>64</b>	<b>55</b>	<b>1,850</b>	
% change	-13.1%	-8.6%	-39.1%	1.6%	-12.9%	-58.2%	2.0%	2.9%	31.0%	-18.2%	-46.5%	-21.0%	-5.2%	-13.1%	
<b>OTHERS</b>	<b>MS</b>													<b>YTD</b>	<b>TOTAL</b>
FY 2017	0.8%	388	380	489 r	405	408	595	426	487 r	441 r	333	342	327	5,021	
<b>FY 2018</b>	<b>0.7%</b>	<b>347</b>	<b>344</b>	<b>457</b>	<b>253</b>	<b>243</b>	<b>434</b>	<b>460</b>	<b>454</b>	<b>424</b>	<b>313</b>	<b>352 r</b>	<b>323</b>	<b>4,404</b>	
% change	-12.3%	-10.6%	-9.5%	-6.5%	-37.5%	-40.4%	-27.1%	8.0%	-6.8%	-3.9%	-6.0%	2.9%	-1.2%	-12.3%	

# Visitor Arrivals by Island

~ September 2018 ~	- SAIPAN -			- ROTA -			- TINIAN -		
BY MODE OF TRANSPORTATION	Sep-17	Sep-18	% to LY	Sep-17	Sep-18	% to LY	Sep-17	Sep-18	% to LY
Air Arrivals	50,634	43,797	-14%	183	127	-31%	----	----	----
Sea Arrivals	31	0	-100%	0	0	----	----	----	----
Inter-Island Arrivals	----	----	----	----	----	----	NA	N/A	----
<b>TOTAL ARRIVALS</b>	<b>50,665</b>	<b>43,797</b>	<b>-14%</b>	<b>183</b>	<b>127</b>	<b>-31%</b>	<b>NA</b>	<b>N/A</b>	<b>----</b>
BY COUNTRY OF RESIDENCE	AIR ARRIVALS						INTER-ISLAND		
<b>JAPAN</b>	<b>4,169</b>	<b>422</b>	<b>-90%</b>	<b>64</b>	<b>27</b>	<b>-58%</b>	<b>NA</b>	<b>N/A</b>	<b>----</b>
Kanto (Tokyo)	3,404	266	-92%	34	17	-50%	----	----	----
Kinki (Osaka)	109	46	-58%	9	4	-56%	----	----	----
Tokai (Nagoya)	191	20	-90%	7	1	-86%	----	----	----
Tohoku (Sendai)	108	26	-76%	0	0	----	----	----	----
Kyushu (Fukuoka)	62	11	-82%	3	0	-100%	----	----	----
Hokkaido (Sapporo)	22	5	-77%	0	0	----	----	----	----
Chugoku (Hiroshima)	15	9	-40%	0	0	----	----	----	----
Shikoku	8	1	-88%	2	0	-100%	----	----	----
Okinawa	22	14	-36%	0	0	----	----	----	----
Others	5	9	80%	0	1	----	----	----	----
Not Specified	223	15	-93%	9	4	-56%	----	----	----
<b>KOREA</b>	<b>25,683</b>	<b>22,334</b>	<b>-13%</b>	<b>8</b>	<b>5</b>	<b>-38%</b>	<b>NA</b>	<b>N/A</b>	<b>----</b>
Seoul	10,506	8,959	-15%	8	5	-38%	----	----	----
Pusan	1,645	2,204	34%	0	0	----	----	----	----
Taegu	614	718	17%	0	0	----	----	----	----
Inchon	2,115	1,470	-30%	0	0	----	----	----	----
Others	10,329	8,641	-16%	0	0	----	----	----	----
Not Specified	474	342	-28%	0	0	----	----	----	----
<b>CHINA</b>	<b>18,070</b>	<b>18,886</b>	<b>5%</b>	<b>3</b>	<b>1</b>	<b>-67%</b>	<b>NA</b>	<b>N/A</b>	<b>----</b>
Beijing	2,959	3,247	10%	1	1	0%	----	----	----
Shanghai	2,872	3,519	23%	0	0	----	----	----	----
Guangzhou	2,362	1,871	-21%	0	0	----	----	----	----
Wuhan	193	214	11%	0	0	----	----	----	----
Shenyang	244	196	-20%	0	0	----	----	----	----
Others	8,544	9,304	9%	2	0	----	----	----	----
Not Specified	896	535	-40%	0	0	----	----	----	----
<b>GUAM</b>	<b>1,254</b>	<b>854</b>	<b>-32%</b>	<b>94</b>	<b>83</b>	<b>-12%</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>UNITED STATES</b>	<b>616</b>	<b>635</b>	<b>3%</b>	<b>12</b>	<b>7</b>	<b>-42%</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>PHILIPPINES</b>	<b>75</b>	<b>54</b>	<b>-28%</b>	<b>1</b>	<b>0</b>	<b>-100%</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>RUSSIA</b>	<b>58</b>	<b>53</b>	<b>-9%</b>	<b>0</b>	<b>2</b>	<b>----</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>HONG KONG</b>	<b>304</b>	<b>132</b>	<b>-57%</b>	<b>0</b>	<b>0</b>	<b>----</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>TAIWAN</b>	<b>79</b>	<b>105</b>	<b>33%</b>	<b>0</b>	<b>1</b>	<b>----</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>OTHERS</b>	<b>326</b>	<b>322</b>	<b>-1%</b>	<b>1</b>	<b>1</b>	<b>0%</b>	<b>----</b>	<b>----</b>	<b>----</b>
<b>TOTAL-TO-DATE</b>	<b>650,492</b>	<b>605,261</b>	<b>-7%</b>	<b>2,658</b>	<b>2,332</b>	<b>-12%</b>	<b>NA</b>	<b>N/A</b>	<b>----</b>
October	41,729	48,730 r	17%	181	220	22%	NA	NA	----
November	46,983	47,802	2%	278	237	-15%	NA	NA	----
December	58,308	57,077	-2%	250 r	254	2%	NA	NA	----
January	63,186	55,025	-13%	160	224	40%	NA	NA	----
February	57,139	52,793	-8%	181	252	39%	NA	NA	----
March	54,661	53,498	-2%	180	216	20%	NA	NA	----
April	52,208	49,026	-6%	230	172	-25%	NA	NA	----
May	50,730	45,812	-10%	293 r	281	-4%	NA	NA	----
June	54,802	47,191	-14%	294 r	150	-49%	NA	NA	----
July	59,263	48,029	-19%	220 r	127	-42%	NA	NA	----
August	60,818	56,481	-7%	208	72 r	-65%	NA	NA	----
<b>September</b>	<b>50,665</b>	<b>43,797</b>	<b>-14%</b>	<b>183</b>	<b>127</b>	<b>-31%</b>	<b>NA</b>	<b>NA</b>	<b>----</b>
<b>YEAR TOTAL</b>	<b>650,492</b>	<b>605,261</b>	<b>-7%</b>	<b>2,658</b>	<b>2,332</b>	<b>-12%</b>	<b>N/A</b>	<b>N/A</b>	<b>----</b>

Note: Rota arrivals reflect only those passengers who traveled directly from Guam. Tinian Inter-island arrivals include passengers who came to Tinian via Saipan.

Revised

Source: CNMI Customs Declaration Forms

Sea Arrivals	Military	Crew	Cruise	Pax
None	----	----	----	----

# September 2018



## Visitor Arrival Summary

September Arrivals

43,924  
-14% ↓

FYTD

607,593  
-7% ↓

CYTD

453,273  
-10% ↓

FYTD Arrivals: FY18 vs. FY17

653,150

-7%

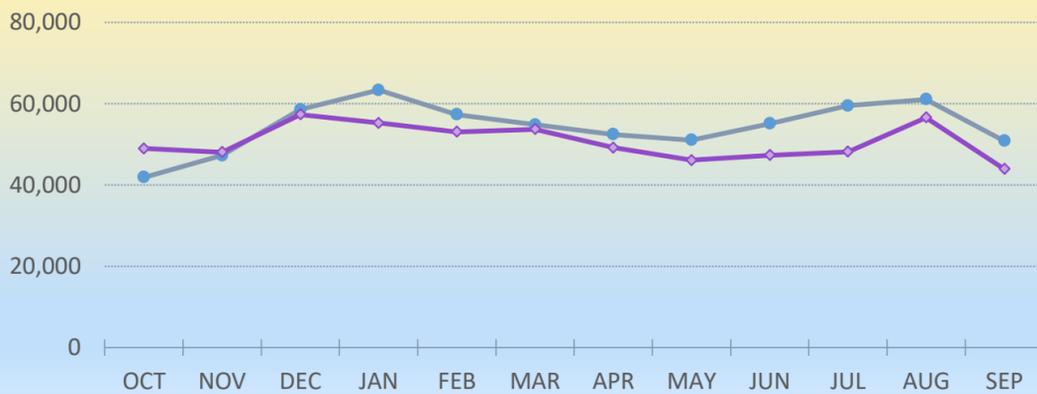
607,593

FY17

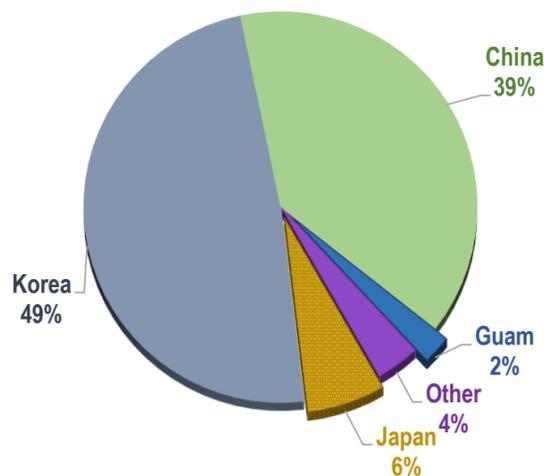
FY18

Monthly Arrivals

—●— FY 2017 —◆— FY2018



Market Share



Market Arrivals 2018 vs. 2017



CYTD Arrivals: CY18 vs. CY17

505,421  
-10%

453,273

CY17

CY18

—■— CY 2017 —●— CY 2018 Monthly Arrivals





## Daily Arrival Summary (Saipan Only)

SEPTEMBER 2018	Japan	Korea	China	Hong Kong	Taiwan	Philippines	Guam	United States	Russia	Others	Total
<b>Total</b>	<b>422</b>	<b>22,334</b>	<b>18,886</b>	<b>132</b>	<b>105</b>	<b>54</b>	<b>854</b>	<b>635</b>	<b>53</b>	<b>322</b>	<b>43,797</b>
1 Sat	7	758	313	0	4	4	36	17	2	2	1,143
2 Sun	8	929	732	6	6	3	29	23	1	8	1,745
3 Mon	17	850	868	10	9	0	17	10	0	4	1,785
4 Tue	21	697	211	6	3	3	44	14	2	25	1,026
5 Wed	11	746	490	10	1	5	43	22	0	12	1,340
6 Thu	18	782	789	7	16	0	30	15	0	8	1,665
7 Fri	19	748	758	5	4	3	65	21	5	13	1,641
8 Sat	40	722	263	3	10	1	11	31	0	13	1,094
9 Sun	7	853	767	8	11	3	16	29	1	27	1,722
10 Mon	17	567	904	5	0	0	7	19	0	2	1,521
11 Tue	3	372	58	0	0	0	0	0	0	0	433
12 Wed	32	849	662	4	16	7	19	7	0	42	1,638
13 Thu	16	719	808	6	4	1	41	37	0	31	1,663
14 Fri	19	696	800	17	4	0	16	49	0	10	1,611
15 Sat	17	668	326	1	2	3	24	20	3	2	1,066
16 Sun	22	730	813	6	1	4	31	16	2	4	1,629
17 Mon	10	674	636	0	2	2	47	19	1	19	1,410
18 Tue	7	554	577	1	2	0	31	26	9	3	1,210
19 Wed	18	506	596	5	0	1	70	19	0	9	1,224
20 Thu	15	556	872	0	0	0	31	21	3	6	1,504
21 Fri	8	733	745	7	3	3	13	23	4	12	1,551
22 Sat	6	1,105	234	1	3	3	28	18	4	8	1,410
23 Sun	14	1,152	737	4	1	0	17	20	4	17	1,966
24 Mon	13	910	901	3	0	2	29	36	10	10	1,914
25 Tue	8	924	248	1	1	2	27	26	0	1	1,238
26 Wed	11	763	523	2	0	0	39	28	1	15	1,382
27 Thu	9	741	888	7	1	2	33	12	0	1	1,694
28 Fri	16	636	935	4	1	0	31	25	1	6	1,655
29 Sat	9	693	473	1	0	1	20	17	0	4	1,218
30 Sun	4	701	959	2	0	1	9	15	0	8	1,699

Source: CNMI Customs Declaration Forms

Note: Daily arrivals reflect Saipan air arrivals only



# Visitors Profile by Country (Saipan only)

SEPTEMBER	TOTAL				JAPAN				KOREA				CHINA				GUAM				OTHERS			
	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge
MODE OF ARRIVAL	50,665	43,797	100.00%	-13.56%	4,169	422	100.00%	-89.88%	25,683	22,334	100.00%	-13.04%	18,070	18,886	100.00%	4.52%	1,254	854	100.00%	-31.90%	1,489	1,301	100.00%	-12.63%
Air	50,634	43,797	100.00%	-13.50%	4,169	422	100.00%	-89.88%	25,683	22,334	100.00%	-13.04%	18,070	18,886	100.00%	4.52%	1,254	854	100.00%	-31.90%	1,458	1,301	100.00%	-10.77%
Sea	31	0	0.00%	-100.00%	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	31	0	0.00%	-100.00%
GENDER	50,634	43,797	100.00%	-13.50%	4,169	422	100.00%	-89.88%	25,683	22,334	100.00%	-13.04%	18,070	18,886	100.00%	4.52%	1,254	854	100.00%	-31.90%	1,458	1,301	100.00%	-10.77%
Male	23,007	19,868	45.36%	-13.64%	1,822	218	51.66%	-88.04%	11,857	10,428	46.69%	-12.05%	7,669	7,968	42.19%	3.90%	753	490	57.38%	-34.93%	906	764	58.72%	-15.67%
Female	27,612	23,916	54.61%	-13.39%	2,347	204	48.34%	-91.31%	13,814	11,900	53.28%	-13.86%	10,398	10,911	57.77%	4.93%	501	364	42.62%	-27.35%	552	537	41.28%	-2.72%
Not Stated	15	13	0.03%	-13.33%	0	0	0.00%	----	12	6	0.03%	-50.00%	3	7	0.04%	133.33%	0	0	0.00%	----	0	0	0.00%	----
AGE GROUP (YEARS)	50,634	43,797	100.00%	-13.50%	4,169	422	100.00%	-89.88%	25,683	22,334	100.00%	-13.04%	18,070	18,886	100.00%	4.52%	1,254	854	100.00%	-31.90%	1,458	1,301	100.00%	-10.77%
Under 10	10	0	0.00%	-100.00%	0	0	0.00%	----	2	0	0.00%	-100.00%	3	0	0.00%	-100.00%	0	0	0.00%	----	5	0	0.00%	-100.00%
Under 13	7,863	7,087	16.18%	-9.87%	228	8	1.90%	-96.49%	6,790	6,203	27.77%	-8.65%	756	810	4.29%	7.14%	44	32	3.75%	-27.27%	45	34	2.61%	-24.44%
10-17	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----
13-15	360	317	0.72%	-11.94%	5	2	0.47%	-60.00%	330	292	1.31%	-11.52%	11	12	0.06%	9.09%	9	4	0.47%	-55.56%	5	7	0.54%	40.00%
16-19	420	266	0.61%	-36.67%	129	21	4.98%	-83.72%	114	145	0.65%	27.19%	125	75	0.40%	-40.00%	28	10	1.17%	-64.29%	24	15	1.15%	-37.50%
18-19	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----	0	0	0.00%	----
20-24	3,319	2,438	5.57%	-26.54%	764	71	16.82%	-90.71%	744	526	2.36%	-29.30%	1,656	1,695	8.97%	2.36%	60	43	5.04%	-28.33%	95	103	7.92%	8.42%
25-29	9,292	8,108	18.51%	-12.74%	668	55	13.03%	-91.77%	2,417	1,756	7.86%	-27.35%	5,930	6,094	32.27%	2.77%	115	59	6.91%	-48.70%	162	144	11.07%	-11.11%
30-34	8,099	6,944	15.85%	-14.26%	494	43	10.19%	-91.30%	3,676	2,552	11.43%	-30.58%	3,645	4,149	21.97%	13.83%	100	54	6.32%	-46.00%	184	146	11.22%	-20.65%
35-39	7,587	6,455	14.74%	-14.92%	437	30	7.11%	-93.14%	5,013	4,107	18.39%	-18.07%	1,852	2,089	11.06%	12.80%	124	95	11.12%	-23.39%	161	134	10.30%	-16.77%
40-44	4,584	4,192	9.57%	-8.55%	364	37	8.77%	-89.84%	3,011	2,917	13.06%	-3.12%	890	1,033	5.47%	16.07%	155	79	9.25%	-49.03%	164	126	9.68%	-23.17%
45-49	2,564	2,231	5.09%	-12.99%	287	41	9.72%	-85.71%	1,129	1,097	4.91%	-2.83%	859	847	4.48%	-1.40%	141	116	13.58%	-17.73%	148	130	9.99%	-12.16%
50-54	2,014	1,611	3.68%	-20.01%	276	25	5.92%	-90.94%	522	653	2.92%	25.10%	908	707	3.74%	-22.14%	160	103	12.06%	-35.63%	148	123	9.45%	-16.89%
55-59	1,668	1,625	3.71%	-2.58%	175	22	5.21%	-87.43%	596	700	3.13%	17.45%	647	664	3.52%	2.63%	127	105	12.30%	-17.32%	123	134	10.30%	8.94%
60 & Over	2,827	2,506	5.72%	-11.35%	338	66	15.64%	-80.47%	1,319	1,377	6.17%	4.40%	786	706	3.74%	-10.18%	191	154	18.03%	-19.37%	193	203	15.60%	5.18%
Not Stated	27	17	0.04%	-37.04%	4	1	0.24%	-75.00%	20	9	0.04%	-55.00%	2	5	0.03%	150.00%	0	0	0.00%	----	1	2	0.15%	----
PURPOSE OF VISIT	28,458	23,927	100.00%	-15.92%	3,216	358	100.00%	-88.87%	10,834	8,762	100.00%	-19.12%	12,203	13,000	100.00%	6.53%	1,026	719	100.00%	-29.92%	1,179	1,088	100.00%	-7.72%
Pleasure	26,966	22,548	94.24%	-16.38%	3,171	315	87.99%	-90.07%	10,758	8,696	99.25%	-19.17%	12,122	12,813	98.56%	5.70%	302	207	28.79%	-31.46%	613	517	47.52%	-15.66%
Business	1,252	1,213	5.07%	-3.12%	34	36	10.06%	5.88%	58	58	0.66%	0.00%	37	145	1.12%	291.89%	631	452	62.87%	-28.37%	492	522	47.98%	6.10%
Other	240	166	0.69%	-30.83%	11	7	1.96%	-36.36%	18	8	0.09%	-55.56%	44	42	0.32%	-4.55%	93	60	8.34%	-35.48%	74	49	4.50%	-33.78%
FREQUENCY OF VISIT	28,458	23,927	100.00%	-15.92%	3,216	358	100.00%	-88.87%	10,834	8,762	100.00%	-19.12%	12,203	13,000	100.00%	6.53%	1,026	719	100.00%	-29.92%	1,179	1,088	100.00%	-7.72%
First Visit	22,467	19,426	81.19%	-13.54%	1,833	171	47.77%	-90.67%	8,715	6,608	75.42%	-24.18%	11,279	12,030	92.54%	6.66%	90	54	7.51%	-40.00%	550	563	51.75%	2.36%
Revisit	4,785	3,661	15.30%	-23.49%	1,235	170	47.49%	-86.23%	1,695	1,868	21.32%	10.21%	578	634	4.88%	9.69%	784	570	79.28%	-27.30%	493	419	38.51%	-15.01%
Not Stated	1,206	840	3.51%	-30.35%	148	17	4.75%	-88.51%	424	286	3.26%	-32.55%	346	336	2.58%	-2.89%	152	95	13.21%	-37.50%	136	106	9.74%	-22.06%
TRAVEL ARRANGEMENT	28,458	23,927	100.00%	-15.92%	3,216	358	100.00%	-88.87%	10,834	8,762	100.00%	-19.12%	12,203	13,000	100.00%	6.53%	1,026	719	100.00%	-29.92%	1,179	1,088	100.00%	-7.72%
Individual Arranged	10,817	7,695	32.16%	-28.86%	643	192	53.63%	-70.14%	6,554	4,902	55.95%	-25.21%	2,507	1,833	14.10%	-26.88%	493	311	43.25%	-36.92%	620	457	42.00%	-26.29%
Packaged Tour	8,627	6,663	27.85%	-22.77%	1,986	66	18.44%	-96.68%	3,638	3,359	38.34%	-7.67%	2,939	3,169	24.38%	7.83%	4	4	0.56%	0.00%	60	65	5.97%	8.33%
Business Trip	1,239	1,138	4.76%	-8.15%	257	24	6.70%	-90.66%	165	157	1.79%	-4.85%	190	368	2.83%	93.68%	349	267	37.13%	-23.50%	278	322	29.60%	15.83%
Group Tour	6,778	7,554	31.57%	11.45%	169	35	9.78%	-79.29%	303	199	2.27%	-34.32%	6,260	7,262	55.86%	16.01%	7	5	0.70%	-28.57%	39	53	4.87%	35.90%
Other	130	139	0.58%	6.92%	8	9	2.51%	12.50%	30	33	0.38%	10.00%	22	29	0.22%	31.82%	35	18	2.50%	-48.57%	35	50	4.60%	42.86%
Not Stated	867	738	3.08%	-14.88%	153	32	8.94%	-79.08%	144	112	1.28%	-22.22%	285	339	2.61%	18.95%	138	114	15.86%	-17.39%	147	141	12.96%	-4.08%
TRAVEL COMPANION	27,056	22,721	100.00%	-16.02%	2,965	312	100.00%	-89.48%	10,552	8,515	100.00%	-19.30%	11,739	12,483	100.00%	6.34%	834	535	100.00%	-35.85%	966	876	100.00%	-9.32%
Spouse	8,588	7,284	32.06%	-15.18%	478	28	8.97%	-94.14%	5,153	4,516	53.04%	-12.36%	2,752	2,614	20.94%	-5.01%	83	43	8.04%	-48.19%	122	83	9.47%	-31.97%
Children	5,143	4,539	19.98%	-11.74%	241	11	3.53%	-95.44%	4,309	3,916	45.99%	-9.12%	514	554	4.44%	7.78%	41	25	4.67%	-39.02%	38	33	3.77%	-13.16%
Parents/Grandparents	1,465	1,440	6.34%	-1.71%	48	8	2.56%	-83.33%	971	1,010	11.86%	4.02%	416	397	3.18%	-4.57%	13	6	1.12%	-53.85%	17	19	2.17%	11.76%
Other Family Members/relatives	1,326	1,004	4.42%	-24.28%	121	13	4.17%	-89.26%	829	749	8.80%	-9.65%	306	200	1.60%	-34.64%	34	19	3.55%	-44.12%	36	23	2.63%	-36.11%
Business Associates	2,123	1,769	7.79%	-16.67%	412	22	7.05%	-94.66%	604	415	4.87%	-31.29%	709	971	7.78%	36.95%	197	131	24.49%	-33.50%	201	230	26.26%	14.43%
Friends	7,943	4,673	20.57%	-41.17%	1,684	152	48.72%	-90.97%	3,303	2,186	25.67%	-33.82%	2,648	2,094	16.77%	-20.92%	61	34	6.36%	-44.26%	247	207	23.63%	-16.19%
Tour Group	5,181	6,355	27.97%	22.66%	106	16	5.13%	-84.91%	241	163	1.91%	-32.37%	4,804	6,145										



# Visitors Profile by Country (Saipan only)

SEPTEMBER	TOTAL				JAPAN				KOREA				CHINA				GUAM				OTHERS			
	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge	Sep-17	Sep-18	% share	%chge
<b>TRAVEL PLANS</b>	<b>27,646</b>	<b>23,148</b>		<b>-16.27%</b>	<b>3,085</b>	<b>337</b>		<b>-89.08%</b>	<b>10,700</b>	<b>8,622</b>		<b>-19.42%</b>	<b>11,891</b>	<b>12,600</b>		<b>5.96%</b>	<b>921</b>	<b>631</b>		<b>-31.49%</b>	<b>1,049</b>	<b>958</b>		<b>-8.67%</b>
Pleasure	25,294	21,375	92.34%	-15.49%	2,538	226	67.06%	-91.10%	10,450	8,381	97.20%	-19.80%	11,537	12,158	96.49%	5.38%	229	145	22.98%	-36.68%	540	465	48.54%	-13.89%
Business	1,025	916	3.96%	-10.63%	44	30	8.90%	-31.82%	27	30	0.35%	11.11%	41	120	0.95%	192.68%	530	383	60.70%	-27.74%	383	353	36.85%	-7.83%
Golf	578	508	2.19%	-12.11%	203	27	8.01%	-86.70%	274	406	4.71%	48.18%	66	46	0.37%	-30.30%	10	6	0.95%	-40.00%	25	23	2.40%	-8.00%
Dive	1,958	1,290	5.57%	-34.12%	564	90	26.71%	-84.04%	508	436	5.06%	-14.17%	784	706	5.60%	-9.95%	6	4	0.63%	-33.33%	96	54	5.64%	-43.75%
Convention	104	94	0.41%	-9.62%	3	0	0.00%	-100.00%	10	10	0.12%	0.00%	9	16	0.13%	77.78%	35	9	1.43%	-74.29%	47	59	6.16%	25.53%
Company Trip	392	231	1.00%	-41.07%	176	0	0.00%	-100.00%	52	28	0.32%	-46.15%	90	160	1.27%	77.78%	40	18	2.85%	-55.00%	34	25	2.61%	-26.47%
Honeymoon	596	544	2.35%	-8.72%	25	2	0.59%	-92.00%	84	68	0.79%	-19.05%	479	465	3.69%	-2.92%	1	1	0.16%	0.00%	7	8	0.84%	14.29%
Get Married	28	29	0.13%	3.57%	2	7	2.08%	250.00%	2	1	0.01%	-50.00%	20	19	0.15%	-5.00%	1	0	0.00%	-100.00%	3	2	0.21%	-33.33%
Memorial Service	51	61	0.26%	19.61%	2	2	0.59%	0.00%	1	0	0.00%	-100.00%	15	15	0.12%	0.00%	25	25	3.96%	0.00%	8	19	1.98%	137.50%
Visit Friends	468	334	1.44%	-28.63%	63	11	3.26%	-82.54%	103	79	0.92%	-23.30%	48	37	0.29%	-22.92%	122	97	15.37%	-20.49%	132	110	11.48%	-16.67%
Sports	86	33	0.14%	-61.63%	5	1	0.30%	-80.00%	42	20	0.23%	-52.38%	8	7	0.06%	-12.50%	19	0	0.00%	----	12	5	0.52%	-58.33%
Other	268	221	0.95%	-17.54%	50	11	3.26%	-78.00%	36	32	0.37%	-11.11%	68	80	0.63%	17.65%	53	37	5.86%	-30.19%	61	61	6.37%	0.00%
Not Stated	812	779	3.37%	-4.06%	131	21	6.23%	-83.97%	134	140	1.62%	4.48%	312	400	3.17%	28.21%	105	88	13.95%	-16.19%	130	130	13.57%	0.00%
<b>TRAVEL MOTIVATION</b>	<b>26,206</b>	<b>21,833</b>		<b>-16.69%</b>	<b>3,016</b>	<b>300</b>		<b>-90.05%</b>	<b>10,225</b>	<b>8,227</b>		<b>-19.54%</b>	<b>11,395</b>	<b>12,031</b>		<b>5.58%</b>	<b>676</b>	<b>465</b>		<b>-31.21%</b>	<b>894</b>	<b>810</b>		<b>-9.40%</b>
Newspaper	120	52	0.24%	-56.67%	7	0	0.00%	-100.00%	29	11	0.13%	-62.07%	73	38	0.32%	-47.95%	2	1	0.22%	-50.00%	9	2	0.25%	-77.78%
Magazine	658	383	1.75%	-41.79%	106	9	3.00%	-91.51%	135	73	0.89%	-45.93%	389	291	2.42%	-25.19%	0	1	0.22%	----	28	9	1.11%	-67.86%
Travel Agent	10,842	11,450	52.44%	5.61%	506	44	14.67%	-91.30%	2,446	2376	28.88%	-2.86%	7,806	8950	74.39%	14.66%	16	15	3.23%	-6.25%	68	65	8.02%	-4.41%
Climate	1,231	722	3.31%	-41.35%	383	15	5.00%	-96.08%	539	453	5.51%	-15.96%	272	225	1.87%	-17.28%	4	2	0.43%	-50.00%	33	27	3.33%	-18.18%
Price	804	301	1.38%	-62.56%	348	10	3.33%	-97.13%	298	196	2.38%	-34.23%	122	79	0.66%	-35.25%	5	7	1.51%	40.00%	31	9	1.11%	-70.97%
Short	1,550	895	4.10%	-42.26%	551	16	5.33%	-97.10%	772	664	8.07%	-13.99%	180	184	1.53%	2.22%	26	11	2.37%	-57.69%	21	20	2.47%	-4.76%
Reading	882	687	3.15%	-22.11%	9	0	0.00%	-100.00%	764	607	7.38%	-20.55%	85	71	0.59%	-16.47%	1	1	0.22%	0.00%	23	8	0.99%	-65.22%
Flyer	428	295	1.35%	-31.07%	73	5	1.67%	-93.15%	288	227	2.76%	-21.18%	42	50	0.42%	19.05%	3	1	0.22%	-66.67%	22	12	1.48%	-45.45%
Friends / Relatives	3,156	2,299	10.53%	-27.15%	524	59	19.67%	-88.74%	1,241	1014	12.33%	-18.29%	966	936	7.78%	-3.11%	185	106	22.80%	-42.70%	240	184	22.72%	-23.33%
TV / Radio	462	308	1.41%	-33.33%	40	6	2.00%	-85.00%	255	171	2.08%	-32.94%	157	119	0.99%	-24.20%	0	1	0.22%	----	10	11	1.36%	10.00%
Prior Trip	1,510	1,033	4.73%	-31.59%	623	60	20.00%	-90.37%	584	715	8.69%	22.43%	133	142	1.18%	6.77%	86	61	13.12%	-29.07%	84	55	6.79%	-34.52%
Other	1,277	1,164	5.33%	-8.85%	184	41	13.67%	-77.72%	219	200	2.43%	-8.68%	178	280	2.33%	57.30%	380	274	58.92%	-27.89%	316	369	45.56%	16.77%
Web	8,794	6,043	27.68%	-31.28%	887	112	37.33%	-87.37%	5,328	3810	46.31%	-28.49%	2,372	1962	16.31%	-17.28%	31	27	5.81%	-12.90%	176	132	16.30%	-25.00%
Not Stated	2,252	2,094	9.59%	-7.02%	200	58	19.33%	-71.00%	609	535	6.50%	-12.15%	808	969	8.05%	19.93%	350	254	54.62%	-27.43%	285	278	34.32%	-2.46%
<b>OCCUPATION</b>	<b>28,458</b>	<b>23,927</b>	<b>100.00%</b>	<b>-15.92%</b>	<b>3,216</b>	<b>358</b>	<b>100.00%</b>	<b>-88.87%</b>	<b>10,834</b>	<b>8,762</b>	<b>100.00%</b>	<b>-19.12%</b>	<b>12,203</b>	<b>13,000</b>	<b>100.00%</b>	<b>6.53%</b>	<b>1,026</b>	<b>719</b>	<b>100.00%</b>	<b>-29.92%</b>	<b>1,179</b>	<b>1,088</b>	<b>100.00%</b>	<b>-7.72%</b>
Leg & Manager	1,161	579	2.42%	-50.13%	469	59	16.48%	-87.42%	130	102	1.16%	-21.54%	365	261	2.01%	-28.49%	118	98	13.63%	-16.95%	79	59	5.42%	-25.32%
Professional	8,948	9,532	39.84%	6.53%	282	42	11.73%	-85.11%	1,759	1611	18.39%	-8.41%	6,224	7357	56.59%	18.20%	275	185	25.73%	-32.73%	408	337	30.97%	-17.40%
Technicians	1,860	1,490	6.23%	-19.89%	110	19	5.31%	-82.73%	969	813	9.28%	-16.10%	609	528	4.06%	-13.30%	114	75	10.43%	-34.21%	58	55	5.06%	-5.17%
Clerk	8,078	5,653	23.63%	-30.02%	1,264	59	16.48%	-95.33%	4,387	3272	37.34%	-25.42%	2,340	2257	17.36%	-3.55%	27	17	2.36%	-37.04%	60	48	4.41%	-20.00%
Service	2,464	2,061	8.61%	-16.36%	268	34	9.50%	-87.31%	1,432	1177	13.43%	-17.81%	665	752	5.78%	13.08%	33	26	3.62%	-21.21%	66	72	6.62%	9.09%
Skilled	41	33	0.14%	-19.51%	7	1	0.28%	-85.71%	20	24	0.27%	20.00%	8	6	0.05%	-25.00%	0	1	0.14%	#DIV/0!	6	1	0.09%	-83.33%
Craftsman	129	110	0.46%	-14.73%	2	2	0.56%	0.00%	14	12	0.14%	-14.29%	91	70	0.54%	-23.08%	13	16	2.23%	23.08%	9	10	0.92%	11.11%
Plant Operator	229	221	0.92%	-3.49%	18	6	1.68%	-66.67%	152	131	1.50%	-13.82%	55	74	0.57%	34.55%	2	2	0.28%	0.00%	2	8	0.74%	300.00%
Entry Level	156	179	0.75%	14.74%	0	2	0.56%	----	5	5	0.06%	0.00%	135	158	1.22%	17.04%	6	4	0.56%	-33.33%	10	10	0.92%	0.00%
Armed Forces	178	201	0.84%	12.92%	5	18	5.03%	260.00%	50	53	0.60%	6.00%	0	1	0.01%	----	61	29	4.03%	-52.46%	62	100	9.19%	61.29%
Homemaker	1,232	947	3.96%	-23.13%	84	5	1.40%	-94.05%	915	778	8.88%	-14.97%	193	133	1.02%	-31.09%	19	11	1.53%	-42.11%	21	20	1.84%	-4.76%
Students	1,191	568	2.37%	-52.31%	398	47	13.13%	-88.19%	473	314	3.58%	-33.62%	270	170	1.31%	-37.04%	22	8	1.11%	-63.64%	28	29	2.67%	3.57%
Retirees	634	467	1.95%	-26.34%	53	11	3.07%	-79.25%	97	108	1.23%	11.34%	400	269	2.07%	-32.75%	38	28	3.89%	-26.32%	46	51	4.69%	10.87%
Other	850	794	3.32%	-6.59%	42	11	3.07%	-73.81%	188	141	1.61%	-25.00%	441	465	3.58%	5.44%	87	57	7.93%	-34.48%	92	120	11.03%	30.43%
Not Stated	1,307	1,092	4.56%	-16.45%	214	42	11.73%	-80.37%	243	221	2.52%	-9.05%	407	499	3.84%	22.60%	211	162	22.53%	-23.22%	232	168	15.44%	-27.59%

Source: CNMI Customs Declaration Forms